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# CLIENT APPROPRIATENESS QUESTIONNAIRE

ENTERPRISE INVESTMENT SCHEME ("EIS")

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**Please complete this client appropriateness assessment form, which is required in order to assess the level of your knowledge and experience of EIS investments and to determine whether EIS investments are appropriate for you. If you do not complete this questionnaire, it will not be possible to assess your knowledge of investing in and experience of this sector.**

**Please return it with your completed application form to Ober Private Clients Limited.**

## **ENTERPRISE INVESTMENT SCHEME ("EIS"): CLIENT APPROPRIATENESS AND SUITABILITY FORM**

Under the FCA's 'Conduct of Business' (COBS) rules on the promotion of Non-Readily Realisable Securities, we are required to obtain sufficient information from you in order to assess your suitability for the service or investment opportunities we provide. It is therefore mandatory to complete the appropriate assessment questions below before you invest.

Based on your answers, Ober Private Clients will determine if you have the necessary knowledge and experience to understand the risks.

Should you fail to answer one or more of the questions you may not be able to invest. Please note that we are not allowed to commence arranging the investment of your money until we have received your completed form.

The purpose of these questions is not to assess whether an investment meets your financial needs or matches your attitude to risk. Should you be in any doubt, please seek specialist financial advice.

## **INVESTMENT OBJECTIVES**

The Enterprise Investment Scheme ("EIS") is a government scheme that provides a range of tax reliefs for investors who subscribe for qualifying shares in qualifying companies. There are currently five separate EIS tax reliefs: income tax relief; capital gains tax exemption; loss relief; capital gains deferral relief; and inheritance tax exemption.

Shares in unquoted/unlisted companies carry a higher risk than shares quoted on the main market of the London Stock Exchange. The investment is designed to be held for the medium to long term, as investments in EIS qualifying companies have to be held for at least three years in order to benefit from EIS income tax relief. It is not intended that any income or capital will be returned to investors during the three years following the issue of qualifying shares.

The investment strategy is set out in more detail in the Information Memorandum.

**Please tick the box to confirm that you are aware of and understand the investment objectives of the Enterprise Investment Scheme ("EIS") and that these are consistent with your personal financial objectives.**

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Please state your profession (or your previous profession, if you are already retired):

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## INVESTMENT EXPERIENCE

Which types of asset based investments and shares listed below have you had personal experience in? Please tick those that apply and state the number of years' experience.

	Tick as appropriate	Years Experience
Equity based collective investments, such as ISAs, Unit Trusts, OEICs		
Quoted Main Market Companies		
Companies quoted on AIM or ISDX Markets		
Unquoted companies under EIS or investment in EIS funds		
Private unquoted companies		

**OR No experience** (Tick if appropriate)

In what capacity have you had this this experience:

- Shareholder
- Director
- Private Investor
- Adviser/consultant/auditor
- Other (please specify below)

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## FINANCIAL SITUATION

Please tick one of the boxes below to indicate your approximate annual income net of tax:

- Above £500,000
- £100,001 - £500,000
- £50,001 - £100,000
- Less than £50,000

Please tick one of the boxes below to indicate the size of your net investable assets (i.e. assets other than your main residence):

- Above £10 million
- £5million - £10 million
- £1 million - £5 million
- £500,001 - £1 million
- £100,000 - £500,000

## SPECIFIC KNOWLEDGE AND EXPERIENCE OF EIS INVESTING

How many times you have invested in EIS Companies in the past five years?

- None
- 1
- 2-5
- 5 or more

What is your average value of your investments above?

- Below £10,000
- £10,000 to £25,000
- £25,001 to £100,000
- Over £100,000

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## RISK ASSESSMENT OF EIS INVESTING

We have provided information in the Information Memorandum on how the Enterprise Investment Scheme (EIS) works, on the EIS investment itself and the risks involved in investing in an EIS. Have you read this information carefully and fully understood it?

- No  
 Yes

Do you understand that shares in unquoted/unlisted companies carry a higher risk than shares quoted on the main market of the London Stock Exchange and there is no guarantee that you may get back more than your original investment amount and your capital is at risk?

- No  
 Yes

Do you understand past performance is not a guide to future performance?

- No  
 Yes

Do you understand that given the nature of the investment, it will not be valued as regularly as some more-mainstream, non-complex investment and that some of these valuations may not be from a publicly available independent market valuation?

- No  
 Yes

Do you understand you may not easily be able to sell the shares and that any sale before the end of the relevant HMRC holding period might mean you have to pay back all tax reliefs already claimed?

- No  
 Yes

Do you understand that tax laws, rates and reliefs may change over the life of holding these shares; and that such changes could adversely affect the tax efficiency of the investment?

- No  
 Yes

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Please sign and date this form to confirm that the information that you have provided is accurate to the best of your knowledge.

Full Name: .....

Signature: ..... Date: .....

## FOR OBER PRIVATE CLIENTS INTERNAL USE:

- Assessment complete
- Appropriateness met

Signed: ..... Date: .....



T: 0333 939 8533 E: [INFO@OBERPRIVATECLIENTS.COM](mailto:INFO@OBERPRIVATECLIENTS.COM)

[WWW.OBERPRIVATECLIENTS.COM](http://WWW.OBERPRIVATECLIENTS.COM)

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