

INVESTMENT DETAILS



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This document, which is dated 27 July 2018 is a financial promotion in accordance with Section 21 of the Financial Services Markets Act 2000 (the "FSMA") and an "advertisement" as described in the Prospectus Rules made pursuant to Section 73A of that Act. It is issued by Puma Investment Management Limited (trading as "Puma Investments") of Bond Street House, 14 Clifford Street, London W1S 4JU. Puma Investments is authorised and regulated by the Financial Conduct Authority. This document contains information, in summary form, drawn from the Prospectus, published on 27 July 2018 (the "Prospectus"), which alone contains full details of the Company and its Shares. Terms defined in the Prospectus, unless stated otherwise, bear the same meaning when used in this document. The UK Listing Authority has not authorised the issue of this document nor approved its contents. In subscribing for ordinary shares of £0.0005 each in Puma VCT 13 plc ("Ordinary Shares") you will be treated as subscribing solely on the basis of the Prospectus and not this document. Your attention is drawn to the risk factors set out on pages 18–21 of this document and to the terms and conditions of application set out in section 7 of this document. Investors should not subscribe for Ordinary Shares except on the basis of the information in the Prospectus.

The Directors of the Company whose names appear on page 10 of this document, together with the Company, accept responsibility for the information contained in the Prospectus. To the best of the knowledge of the Directors and the Company (who have taken all reasonable care to ensure that such is the case) the information contained in the Prospectus is in accordance with the facts and does not omit anything likely to affect the import of such information.

Application will be made for all the Ordinary Shares in the Company to be issued pursuant to the offer for subscription ("Offer") to be admitted to a premium listing on the Official List of the UK Listing Authority. Application will also be made to the London Stock Exchange for the Ordinary Shares to be traded on its main market for Listed Securities. It is expected that admission will become effective and that dealings in the Ordinary Shares will commence on or around 1 October 2018. Applications for admission of Ordinary Shares may be made at any time after the date of publication of this document and on or prior to the Closing Date. Your attention is drawn to the section entitled 'Risk Factors' set out on pages 18-21 of this document.

# Offer for Subscription of up to 5,000,000 Ordinary Shares of £0.0005, payable in full in cash at £1.00 per share on application Issued share capital of the Company assuming full subscription under the Offer Nominal Value £9,243.936 Number 18,487,872

The Offer will be open from 27 July 2018 until the earlier of 5.00 p.m. on the Initial Closing Date and the date on which the maximum subscription is reached. The Directors may extend the Closing Date and the deadline for receipt of applications to a date no later than 30 June 2019. The Offer is not underwritten. The procedure for, and the terms and conditions of, applications under the Offer are set out at the end of this document and an Application Form is available at the back of this document or from the Promoter at Bond Street House, 14 Clifford Street, London W1S 4JU. The minimum subscription per investor is £5,000. Completed Application Forms should be sent by post or delivered by hand (during normal business hours only) to SLC Registrars, Ashley Park House, 42–50 Hersham Road, Walton-on-Thames, Surrey KT12 1RZ until 20 August 2018, and thereafter to Elder House, St Georges Business Park, Weybridge, Surrey KT13 0TS.

Copies of the Prospectus may be obtained, free of charge, from the Company's registered office and Puma Investments, Bond Street House, 14 Clifford Street, London W1S 4JU until the closing of the Offer. A copy of the Prospectus has been submitted to the National Storage Mechanism and is available to the public for viewing online at the following website address: www.morningstar.co.uk/uk/NSM and at www.pumainvestments.co.uk.



Puma Investments is a member of the Shore Capital Group ("Group"), an independent investment house listed on AIM and specialising in asset management, principal finance and equity capital market activities.

#### TAX EFFICIENT INVESTMENTS

Puma Investments has a strong and established track record within the tax-efficient marketplace. We have raised over £230m across our 13 VCTs.

£900m+ 140+

**GROUP ASSETS UNDER** MANAGEMENT

OVER 140 GROUP **EMPLOYEES** 

£230m+ £130m+

RAISED ACROSS 13 PUMA VCTS

CASH RETUNED TO **PUMA VCT INVESTORS** 

**OVER 30 YEAR HISTORY** 

**5 OFFICES** 

Liverpool, Edinburgh and Berlin.

### Welcome to Puma

### Puma VCT 13 builds on the proven track record of previous Puma VCTs which have raised over £230m.

#### **Our Investment Approach**

PUMA VCT 13 WILL BUILD ON OUR PROVEN TRACK RECORD. PRIMARILY INVESTING IN GROWTH BUSINESSES IN THE FORM OF ORDINARY EQUITY OFFERED TOGETHER WITH LOANS.

Our principal focus is on generating stable returns for our investors, targeting investee companies which have assets such as freehold property or contracted or predictable receivables, or are expected to be revenue generating with limited external debt. We look for growth businesses with strong management teams and proven track records.

However, investor capital may be at risk. For full details on risks, please see pages 18-21 of this document.

Puma Investments draws from its extensive deal experience and the diverse professional backgrounds of the investment team to ensure that transactions are sourced, evaluated and executed in an effective and thorough manner.

Our team has a 22 year track record of investing in smaller companies and consistently delivering for our investors.

Remember: Past performance is not a quarantee of future results.



#### GROWTH CAPITAL FOR SMEs

SUPPORTING GROWTH OF WELL MANAGED UK SMES



AFTER 7-9 YEARS, SHAREHOLDERS CAN VOTE ON WINDING UP THE COMPANY OR SIMILAR MEANS OF DISTRIBUTING SHAREHOLDERS' CAPITAL AND INCOME

#### TARGET TAX-FREE DIVIDEND

TARGETED 5P PER SHARE DIVIDEND AVERAGE FROM 2020 OVER THE REST OF THE LIFE OF THE COMPANY



#### **EXPERIENCED TEAM**

MULTI-DISCIPLINARY TEAM OF **INVESTMENT PROFESSIONALS** 

#### **30+ YEAR HISTORY**

PUMA INVESTMENTS IS PART OF THE SHORE CAPITAL GROUP ESTABLISHED IN 1985



### Letter from the Chairman



David Buchler, Chairman

Dear Investor.

Puma VCT 13 is a venture capital trust which launched on 13 September 2017 and raised some £10.3 million from its initial offer. It is managed by Puma Investments' successful management team which has a 22 year track record of investing in small and medium sized enterprises (SMEs). Its noteworthy track record is reflected in the fact that the first Puma VCTs were the first limited-life VCTs to have reached the milestone of returning 100p per share in cash distributions to shareholders. Puma VCT V returned 106.3p per share in cash distributions to shareholders. Since 2005, over £230m has been raised for Puma VCTs, and more than £130m has been distributed as dividends to shareholders.

#### The Opportunity

The Company will provide funding to assist the growth of UK SMEs, seeking to produce regular, tax- free distributions to Shareholders from its asset base primarily of a portfolio of unquoted companies.

#### **Dividend Targets**

The Company intends (although there is no guarantee) to pay a regular annual dividend commencing from 2020. From then on, the Company expects to achieve an average dividend payment equivalent to 5p per annum (including the 2020 dividend) over the rest of the life of the Fund.

The Company expects to be in a position to make such annual payments from income received from its investments. The income received from the Company's investment portfolio should increase over the life of the Fund as the number of investments made rises. Accordingly, the Company anticipates that the 2020 dividend may be lower than 5p but that each of the remaining annual dividends may be correspondingly higher than 5p so that the target of an annual dividend payment equivalent to 5p per annum from 2020 is achieved. The Company's ability to pay dividends is subject to the existence of realised profits, legislative requirements and the available cash reserves of the Company.

#### Core Investment Strategy

Qualifying Investments comprise, among other things, investments in companies which are carrying out a qualifying trade (as defined under the relevant VCT legislation), and which must satisfy certain other criteria as set out in the relevant VCT legislation (see page 28 of this document for more details). Qualifying Investments will be focused on well-managed, established, unquoted companies, primarily in the form of ordinary equity offered together with loan notes.

Initially, whilst suitable Qualifying Investments are being identified, the Investment Manager will manage the funds with the intention of ensuring that the Company has sufficient liquidity to invest in Qualifying

Investment opportunities as and when they arise. Subject to the Investment Manager's view from time to time of desirable asset allocation and rules applicable to VCTs (as set out on page 28 of this document), the net proceeds of the Offer will be invested into a range of investments intended to generate a positive return and/or an attractive running yield, including fixed income and other securities, as well as holding cash. The Company will continue to hold a proportion of its assets in such investments after the end of the Company's third accounting period.

The continuing difficulty in obtaining finance from traditional sources means that SMEs are still finding it difficult to access the funding they need from the traditional banks. As a consequence, the Investment Manager reports that it continues to have a strong pipeline of potential investments.

#### **Expected Life**

Since launching its first VCT in 2005, the Investment Manager has successfully facilitated the realisation of eight funds shortly after the end of their minimum holding period. In line with this track record, it is envisaged that the Company should not have a fixed life, but, between seven and nine years after the Closing Date, it is intended that the Directors will propose a resolution for Shareholders to vote on a process for winding-up the Company or some other means of distributing shareholders' capital and income, in accordance with applicable VCT legislation. The Directors will also consider a possible earlier return of funds to Shareholders if market conditions present an appropriate opportunity to do so.

Remember: Past performance is not a guarantee of future results.

#### The Offer

The Offer seeks to raise up to £5m and will be open from 27 July 2018 until the Initial Closing Date, unless the Offer is fully subscribed before this date or the Directors (at their discretion) decide to bring forward the Initial Closing Date or unless the Directors (at their discretion) decide to extend the Initial Closing Date, in which case the Offer will be open until no later than 30 June 2019. Application will be made for the Offer Shares to be listed on the premium segment of the Official List and will be traded on the London Stock Exchange's main market.

#### The Tax Benefits

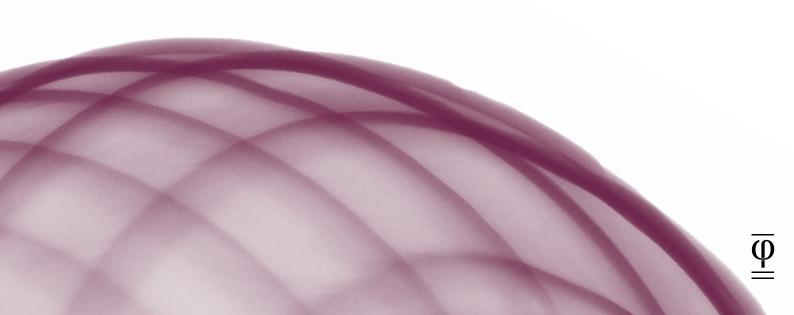
Investments made into Puma VCT 13 attract income tax relief at the rate of 30% for eligible UK taxpayers, provided the Shares are held for at least five years. The VCT can also make tax-free distributions and gains made within the VCT are free from capital gains tax. Tax reliefs can be subject to change and are dependent upon an individual's circumstances.

We recommend that Investors consult with their independent financial adviser ahead of making an investment in a VCT. Applications for Shares must be made by completing an Application Form which is available from the Promoter at Bond Street House, 14 Clifford Street, London W1S 4JU. We would also like to draw your attention to the risk factors detailed on pages 18-21 of this document.

If you have any further questions, please feel free to contact the investor enquiries helpline on 020 7408 4100. We very much look forward to welcoming you as a shareholder of Puma VCT 13.

Yours sincerely,

#### David Buchler Chairman



### Professional Advisory Team

### Investment Manager and Promoter

#### **Puma Investments**

Bond Street House 14 Clifford Street London W1S 4JU

#### **Solicitors**

#### **Howard Kennedy LLP**

No.1 London Bridge London SE1 9BG

#### Auditor

#### **RSM UK Audit LLP**

25 Farringdon Street London EC4A 4AB

### Registrars and Receiving Agents SLC Registrars

Ashley Park House 42-50 Hersham Road Walton-on-Thames Surrey KT12 1RZ

#### until 20 August 2018, thereafter:

SLC Registrars Elder House St Georges Business Park Weybridge Surrey KT13 0TS

#### **Sponsor**

### Howard Kennedy Corporate Services LLP

No.1 London Bridge London SE1 9BG

### VCT Tax Adviser PricewaterhouseCoopers LLP

1 Embankment Place London WC2N 6RH

#### **Bankers**

### The Royal Bank of Scotland plc

Western Branch 60 Conduit Street London W1S 2GA

#### Administrator

#### PI Administration Services Limited

Bond Street House 14 Clifford Street London W1S 4JU

### The Offer

# Initial Closing Date 5 April 2019<sup>1</sup>

#### **Dealings expected to commence**

1 October 2018

### Details of the Offer

**Price** per Ordinary Share 100p

#### **Estimated initial Net Asset Value**

per Ordinary Share 97p

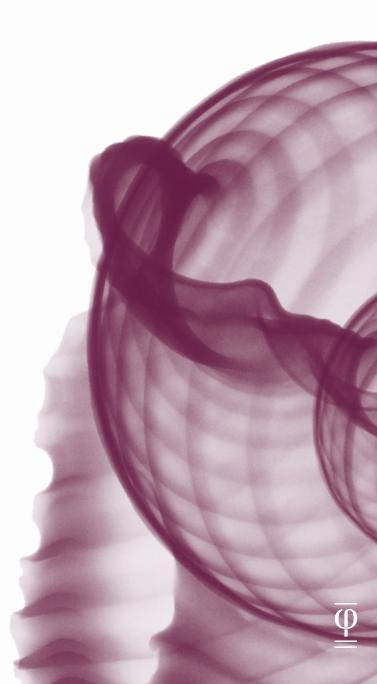
Minimum individual investment £5,000

#### **Expected maximum number**

of Ordinary Shares in issue following the Offer, assuming full subscription<sup>2</sup> **18,487,872** 

Closing dates may be extended to a date no later than 30 June 2019 or brought forward at the Directors' discretion, in which case the date of admission and commencement of dealings will be revised accordingly.

- $^1\,$  The closing date is subject to the Offer not being fully subscribed or closed at the Directors' discretion at an earlier date.
- <sup>2</sup> Assuming the Offer is fully subscribed and including Performance Incentive Shares in relation to which the holders have waived the rights to all dividends or distributions until the Performance Target has been met.



### A Proven Investment Team

PUMA VCT 13 WILL BUILD ON THE STRONG TRACK RECORD OF THE HIGHLY REGARDED SERIES OF PUMA VCTS.

#### £5 Million Offer

The Company is seeking to raise up to a further £5 million.

The Investment Manager's team has a 22 year track record of investing in smaller companies and has been managing VCTs since April 2005. The Board of Puma VCT 13 also has substantial venture capital, banking and commercial experience. Details of the investment management team are set out on pages 41-45 of the Prospectus and details of the Directors and the Investment Manager are set out on pages 10-11 of this document.

#### Objective of Puma VCT 13

The Fund's objective is to provide funding to growing SMEs in the UK, and to seek to produce regular tax-free distributions to Shareholders.

#### **Annual Dividends**

The Company intends, although there is no guarantee, to pay a regular annual dividend commencing from 2020. From then on, the Company expects to achieve an average dividend payment equivalent to 5p per annum (including the 2020 dividend) over the rest of the life of the Fund.

The Company expects to be in a position to make such annual payments from income received from its investments. The income received from the Company's investment portfolio should increase over the life of the Fund as the number of investments made rises. Accordingly, the Company anticipates that the 2020 dividend may be lower than 5p but that each of the remaining annual dividends may be correspondingly higher than 5p so that the target of an annual dividend payment equivalent to 5p per annum from 2020 is achieved. The Company's ability to pay dividends is subject to the

existence of realised profits, legislative requirements and the available cash reserves of the Company.

#### **Investment Strategy**

Under current VCT legislation, the Company has to hold at least 80% of its assets by value in Qualifying Investments within three years. Qualifying Investments will be made in companies which are carrying out a qualifying trade (as defined in the relevant VCT legislation), and have a permanent establishment in the UK, although some may trade overseas.

The Qualifying Companies in which investments are made must have no more than £15 million of gross assets immediately prior to the investment (or £16 million immediately after the investment), fewer than 250 employees (or 500 employees in the case of a Knowledge Intensive Company) and generally cannot have been trading for more than seven years (or 10 years in the case of a Knowledge Intensive Company) at the time of the Company's investment. It must also meet several other conditions to be classed as a Qualifying Investment, further details of which are set out on page 28 of this document.

The initial proceeds of the Offer may be invested in a portfolio of equities, fixed income and other securities, including UK Government bonds, highly rated corporate bonds and cash deposits. The Company may invest in the above assets through a holding in other funds or companies managed or advised by the Investment Manager or its affiliates. The Company will continue to hold a proportion of its assets in such investments after the end of the Company's third accounting period. (further details of the Non-Qualifying Investment Strategy are set out on page 24).

The Qualifying Investments Portfolio is expected to be made up of investments in established, unquoted UK-based companies. These investments will usually be a combination of ordinary shares and loan notes. Potential Qualifying Companies will have demonstrated that they have experienced management and assets or contracted or predictable revenue streams or are expected to be revenue generating with limited external debt.

Particular emphasis will be placed on seeking income-yielding investments in both the Qualifying Investments
Portfolio and a proportion of the Non-Qualifying Investments Portfolio to facilitate making an annual distribution to Shareholders. The Company expects to make such payments from income received from its investments, failing which it will seek to utilise its available distributable reserves, where permitted pursuant to applicable legislation, to assist in making a consistent and regular payment of dividends.

#### Exit after Seven to Nine Years

It is envisaged that the Company should not have a fixed life, but, between seven and nine years after the Closing Date, the Directors will propose a special resolution for Shareholders to vote on the process of winding up the Company or similar means of distributing Shareholders' capital and income, in accordance with applicable VCT legislation. The Directors will also consider a possible earlier return of funds to Shareholders if market conditions present an appropriate opportunity to do so.

Remember: Your capital may be at risk and you may get back less than your original investment.

### A Strong **Track Record**

THE FIRST PUMA VCTS WERE LAUNCHED IN 2005.

#### **Consistently Strong Performance**

- Over £230m raised for Puma VCTs to date over £130m returned in dividends
- Puma VCT V has returned 106.3p per share in cash distributions to shareholders
- Puma VCT plc and Puma VCT II were the first limited-life VCTs to have reached the milestone of returning 100p per share in cash to investors (excluding the initial tax relief)

across 13 previous Puma VCTs.

RETURNED returned in Puma VCT dividends

to date.

**PER SHARE** return for Puma VCT V

VCT	Launched	Net Cost of Investment per share <sup>1</sup>	Total Cash Distributions per share <sup>2</sup>	Annualised Return <sup>3</sup>	Net Asset Value per share⁴	Winding-up Vote
Puma VCT	2005	60p	101p	11.5%	_	September 2010
Puma VCT II	2005	60p	101p	11.7%	_	September 2010
Puma VCT III	2006	60p	94.6p	9.7%	_	October 2011
Puma VCT IV	2006	60p	93.3p	9.6%	_	October 2011
Puma VCT V	2008	70p	106.3p	8.4%	_	October 2013
Puma High Income VCT	2010	70p	97.5p	7.8%	_	September 2015
Puma VCT VII	2011	70p	99p	8.3%	_	October 2016
Puma VCT 8	2012	70p	99.1p	9.1%	_	October 2017
Puma VCT 9	2013	70p	75p	_	23.4p	August 2018
Puma VCT 10	2014	70p	18p	_	79.4p	Estimated Q3 2019
Puma VCT 11	2015	70p	5p	-	93.4p	Estimated Q3 2020
Puma VCT 12	2016	70p	2р	_	94.8p	Estimated Q3 2021

- <sup>1</sup> Cost per share less the initial income tax relief available at the time of investment.
- As at 25 July 2018 including, in the case of Puma VCT 9, a 51p per share dividend announced on 12 July 2018, and in the case of Puma VCT 11 a 2p per share dividend announced on 22 June 2018, and, in the case of Puma VCT 12, a 2p per share dividend announced on 25 June 2018, all to be paid on or before 31 August 2018.
- Annualised return on the net investment amount (less the initial tax relief) from launching of the VCT to its final distribution.
- As at 30 June 2018, but on the assumption that the dividends refered to in note 2 above have been paid.

Remember: Past performance is not a quarantee of future results.



### <sup>10</sup> An Experienced **Board**

#### THE BOARD OF PUMA VCT 13 HAS SUBSTANTIAL VENTURE CAPITAL, BANKING AND COMMERCIAL EXPERIENCE.

The Board of Directors will have overall responsibility for the Company's affairs, including determining its investment policy and having overall control, direction and supervision of the Investment Manager. The Board will comprise two non-executive directors who act independently of the Investment Manager together with one director from Shore Capital Group, the parent company of Puma Investments. A majority of the Board, including the Chairman, will be independent of the Investment Manager.

The Directors have invested an aggregate of £90,000 under the Company's initial offer on the same terms as investors to that offer.



**DAVID BUCHLER (66) CHAIRMAN** 

David is a Chartered Accountant and has some 36 years of experience in the field of corporate turnaround. He was a partner at Arthur Andersen prior to becoming a founding partner of Buchler Phillips, one of the UK's leading financial recovery and restructuring specialist, which was acquired by the Kroll Inc. Company in 1999, the world's leading risk mitigation firm. Until 2003, he was Chairman of Kroll for Europe and Africa. He is a former President of R3, the association of business recovery and turnaround professionals, as well as a member of the Institute for Turnaround. Trustee of Syracuse University, former Vice-Chairman of Tottenham Hotspur Football Club and former Deputy Chairman of the English National Opera. He is currently chairman of Volvere plc and has been a director of a number of other public companies, including a VCT.



STEPHEN HAZELL-SMITH (64) DIRECTOR

Stephen is a UK institutional fund manager by background, including the founder and managing director of Rutherford Asset Management Limited where he created a number of highly successful smaller company investment vehicles, including Herald Investment Trust and Beacon Investment Trust. In 1997 he sold Rutherford Asset Management Limited to Close Brothers Group and joined Close Investment Limited as managing director, where he was responsible for launching Close Brothers AIM VCT. He is a director of Octopus AIM VCT plc (successor to Close Brothers AIM VCT plc). He is a former chairman of Conduit PR Limited and PLUS Markets Group plc. He is Chairman of Businessagent.com.



**GRAHAM SHORE (62) DIRECTOR** 

Graham was previously a management consultancy partner in Touche Ross (now Deloitte), having begun his career as a Government economist. At Touche Ross he undertook strategic and economic assignments for a wide range of clients including appraisals of venture capital opportunities. In 1990 he joined the Shore Capital Group as managing director, and has been involved in managing the Puma VCTs and other venture capital funds managed by the Shore Capital Group, including evaluating new deals for the funds and representing the funds with investee companies. Graham has been involved with AIM since its inception as both a corporate financier and investor and with private equity for more than 25 years. He is a director of the other Puma VCTs.

# An Experienced Investment Manager

PUMA INVESTMENTS WILL ACT AS INVESTMENT MANAGER OF PUMA VCT 13. IT IS PART OF THE AIM LISTED SHORE CAPITAL GROUP WHICH OPERATES IN FIVE LOCATIONS WITH OVER 140 STAFF AND HAS OVER A 30 YEAR HISTORY.

#### **Puma Investments**

The Investment Manager's team has a 22 year track record of investing in smaller companies and has been managing VCTs since the launch of the first Puma VCT in 2005.

The Company will appoint the Investment Manager to originate and manage its investments. The Investment Manager is authorised by the FCA to manage investments and it will undertake the fund management of the Company.

#### **Shore Capital Group**

Puma Investments is part of the Shore Capital Group, an AIM listed independent financial services group specialising in asset management, principal finance and equity capital market activities. The Shore Capital Group has a more than 30 year history and has over 140 staff.

#### Nationwide Coverage

Puma Investments can draw on the experience and professional networks of the wider team at Shore Capital Group, located across five offices in London, Liverpool, Edinburgh, Guernsey and Berlin. This nationwide coverage provides a strong source of deal flow for the Puma VCTs.

#### An Established Asset Management Business

In addition to successfully managing Puma VCTs, Puma Investments and its wider group manage over £900m of assets with particular experience in private equity and real estate strategies.

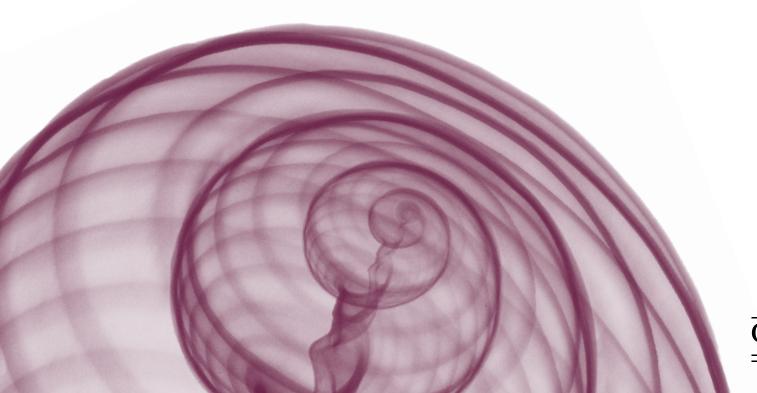
30+ years

5

5 OFFICES, NATIONWIDE COVERAGE

140+

**OVER 140 EMPLOYEES** 



### <sup>12</sup> Investing in SMEs

Operating within a strict framework, our due diligence process includes site visits, financial analysis and legal due diligence conducted both internally and with the assistance of specialist lawyers, accountants and other third party professionals. In the tax year 2017-18, our investments team analysed potential deals worth in excess of £437m.

PUMA INVESTMENTS HAS A LONG HISTORY OF SOURCING, NEGOTIATING AND EXECUTING A WIDE RANGE OF INVESTMENTS.

### Strong Pipeline: Funding for SMEs in Short Supply

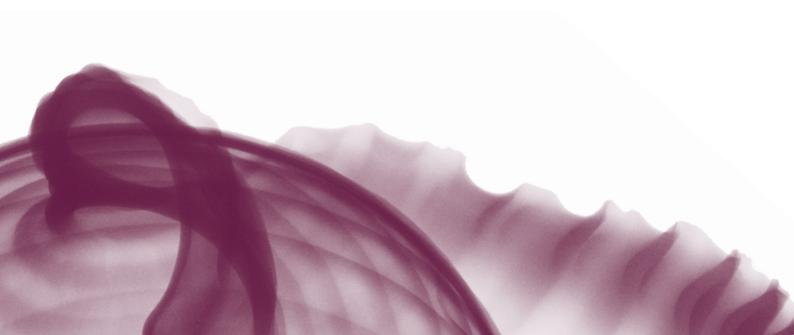
The continuing difficulty in obtaining finance from traditional sources means that SMEs are finding it difficult to access the funding they need from the traditional banks. As a consequence, the Investment Manager reports that it continues to have a strong pipeline of potential investments.

#### Returns

The contraction of funding available to SMEs provides the opportunity to deliver attractive returns to investors in Puma VCT 13.

#### An Established Network

The Puma Investments team has many years' experience of investing in smaller companies. This has enabled the investment team to establish an extensive network of brokers, intermediaries and entrepreneurs, all of whom facilitate a high level of deal flow. In addition, the Investment Manager continues to regularly identify or receive approaches for attractive investment opportunities across a number of sectors.



### Examples of Investments to date

SOME RECENT EXAMPLES OF INVESTMENTS MADE BY PREVIOUS PUMA VCTS ARE SET OUT BELOW:



#### **Applebarn Nurseries**

A £2.2 million investment to fund the development and initial trading of a new 120 place children's day nursery in Altrincham, South Manchester.

The management team behind Applebarn include Stewart Pickering (the founder of Kidsunlimited which he built up to 50 nurseries before a successful exit) and experienced developer and contractor, the McGoff Group.



#### **Pure Cremation**

provider of direct cremations, meeting the needs of a growing number of people in the United Kingdom who want a respectful direct cremation arranged without any funeral, leaving them free to say farewell how, where and when is right for them.

The Pure Cremation team have many years' experience in the funeral services sector and have recently acquired a site near Andover on which they are developing a new crematorium and central facility.





#### **Brewhouse & Kitchen**

A £3.1 million investment into a micro-brewery pub business to support the roll-out of the brand across the UK. The business is currently running the concept at 22 locations. B&K branded pubs brew a significant volume of their own beer on site, which acts as a USP and focal point for the unit as well as boosting margin through the lower duty levied on small scale beer production.

The transaction completed successfully and the Puma VCTs exited in full in October 2015.



#### **NRG Gym**

A £5 million investment to roll out a budget gym business operating under the "NRG Gym" brand. The business currently operates from two sites, in Gravesend and in Watford, and specialises in providing an affordable gym experience with a large selection of bigh-end gym equipment



## A Tax Efficient Investment

VCTs offer individuals 30% upfront tax relief on investments of up to £200,000 a year, as well as tax-free dividends and capital gains.

A summary of the tax reliefs for UK tax payers who invest into a VCT:

30%

#### **INCOME TAX RELIEF**

Income tax relief of 30% of the amount invested up to £200,000 per tax year.

70p

#### **PER SHARE**

The effective net cost of a 100p Share in Puma VCT 13 is only 70p per share, after income tax relief.

### Dividends

#### TAX FREE

Dividends received by investors from the VCT are tax free.

### Capital Gains

#### TAX FREE

Capital gains made upon the disposal of the shares are tax free.

VCT tax reliefs can be subject to change and are dependent on an individual's circumstances.

### **Illustrative Returns**

#### **Tax Benefits**

VCTs offer certain tax advantages not available for many other investment products. The income tax relief available on an investment is 30% of the amount invested up to £200,000 per individual per tax year. The shares in the VCT need to be held for a minimum of five years to maintain this tax relief. Tax reliefs depend on individual circumstances and can be subject to change.

#### **Expert Tax Adviser**

The Directors intend to manage the Company's affairs in order that it complies with the legislation applicable to VCTs. In this regard PwC has been appointed to advise on tax matters generally and, in particular, on VCT status.

#### **Tax-Free Dividends**

The Board's objective is to pay a regular annual dividend commencing from 2020. From then on, the Company expects to achieve an average dividend payout equivalent to 5p per annum over the rest of the life of the Fund.

The Company expects to be in a position to make such annual payments from income received from its investments. The income received from the Company's investment portfolio should increase over the life of the Fund as the number of investments made rises. Accordingly, the 2020 dividend may be lower than 5p but each of the remaining annual dividends may be correspondingly higher than 5p so that the target of an annual dividend payment equivalent to 5p per annum from 2020 is achieved.

Investors should note that the level of dividend is not guaranteed.

#### Illustrative Returns on an Investment of £10,000

The table below illustrates the returns a shareholder might expect to receive based on three different hypothetical scenarios. The three scenarios anticipate total shareholder proceeds of £8,000, £10,000 and £12,000 respectively and are each based on the same initial investment of £10,000. These total shareholder proceeds include all dividends paid over the life of Puma VCT 13 including any final distribution paid on the winding-up of the VCT after an assumed seven year period and are shown after deducting any costs and expenses, including all Initial Fees and other fees payable to the Investment Manager, and inclusive of any performance fee due after the Performance Target has been met, but exclusive of any Adviser Charges.

	Scenario 1	Scenario 2	Scenario 3
Initial Shareholder investment amount	£10,000	£10,000	£10,000
Income tax relief (assuming full 30% relief)	(£3,000)	(£3,000)	(£3,000)
Net cost of Shareholder's £10,000 investment	£7,000	£7,000	£7,000
Shareholder proceeds over the seven-year period	£8,000	£10,000	£11,700
Total tax-free return	14.3%	42.9%	67.1%
Net annualised tax-free return <sup>1</sup>	2.2%	5.9%	8.5%

#### **Gross Equivalent Returns**

The next table shows the Gross Equivalent Annualised Return<sup>2</sup> that a tax-paying Shareholder would have to earn on a bank deposit to match an equivalent investment into Puma VCT 13 under each of the same scenarios as above.

	Scenario 1	Scenario 2	Scenario 3
40% marginal rate income taxpayer	3.73%	9.89%	14.21%
45% marginal rate income taxpayer	4.07%	10.78%	15.50%

- 1. The net return is the internal rate of return based on an investment of £10,000 net of £3,000 tax relief deemed to have been made on 5 April 2019, with the first dividend of £500 received in 2020 and yearly thereafter and the balance of the proceeds being paid out on 5 April 2026.
- 2. The Gross Equivalent Return figures are derived by dividing the net return figures by 0.6 for a 40% rate taxpayer, and by 0.55 for a 45% rate taxpayer to achieve an equal amount of income at that marginal rate of tax.

The returns are for illustrative purposes only, are subject to personal circumstances and they should not be relied upon as any form of prediction of future returns. An investor's capital may be at risk and disregarding any potential tax benefits, investors may receive less than their original investment. It should be noted that a shareholder would suffer a loss if the net proceeds in this illustration were less than £7,000 on an initial investment of £10,000.



### Fees & Expenses

#### The Board of Puma VCT 13 are committed to controlling the operating costs of the Company.

#### Initial Charge

#### **INITIAL FEE**

Puma Investments will charge the Company an initial fee, for its role as Promoter, of 3% (plus VAT if applicable) of the monies subscribed after the deduction of any Adviser Charge, payment of which is made by the Registrar prior to subscription for shares.

Out of its fees, Puma Investments (not the Investors) will be responsible for paying particular costs of the Offer.

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INITIAL CHARGE

#### **Ongoing Charges**

### INVESTMENT MANAGEMENT CHARGE

The Investment Manager will be paid an annual investment management fee of 2% of the Net Asset Value. The fee will be payable quarterly in arrears.

#### **ADMINISTRATION FEE**

PI Administration Services Limited (a subsidiary of Puma Investments) will provide administrative services to the Company for an aggregate annual fee of 0.35% of the Net Asset Value, payable quarterly in arrears.

#### TRANSACTION FEES

The Investment Manager is entitled to charge the underlying investee companies fees for arrangement and structuring and, to the extent that other services are provided, additional fees as may be agreed. For the avoidance of doubt, these fees are not borne by the Company. Subject to FCA inducement and conflict of interest rules, fees may be paid to introducers in respect of the introduction of transactions.

2%

ANNUAL MANAGEMENT CHARGE

### Other Charges PERFORMANCE INCENTIVE

Members of the Investment
Manager's Management Team
will be entitled to a
performance-related incentive of
20% of the aggregate excess on
any amounts realised by the
Company in excess of £1.05 per
Ordinary Share.

This incentive will only be payable once Shareholders have received distributions of £1.05 per Ordinary Share (whether capital or income). The Directors believe that the performance incentive structure provides a strong incentive for the Investment Management Team to make distributions as high and as soon as possible.

#### Fees Are Capped

The Company will be responsible for its normal third party costs including listing fees, audit and taxation services, legal fees, sponsor fees, registrars' fees, Directors' fees and other incidental costs. Excluding the Investment Manager's annual fee, it is expected that the annual running costs of the Company will be approximately 1% of the Net Asset Value.

The Directors anticipate that the total annual costs will be approximately 3% of the Net Asset Value per annum (as has been the case for the current Puma VCTs). In any event the Investment Manager has agreed to reduce its fee (if necessary to zero) to contain total Annual Running Expenses to a maximum of 3.5% of Gross Proceeds.

The Directors may, at their discretion, allow an enhanced share allocation for Investors who submit their Application Forms early or for Investors who have invested in other Puma VCTs or for any other Investors at their discretion.

The fee structure is based on the relevant applicable Rules of the FCA and HMRC as they apply at the date of this document. In the event that there is a change in these Rules that affect this fee structure, the Directors reserve the right to make amendments to the fee structure outlined in this document.

#### Financial Adviser Charges & Commission

#### **Adviser Charge**

Commission is generally not permitted to be paid to authorised Financial Advisers who provide a personal recommendation to UK retail clients on investments in VCTs. Instead of commission being paid by the Company, a fee will usually be agreed between the adviser and Investor for the advice and related services ("Adviser Charge"). This fee can either be paid directly by the Investor to the intermediary or, if it is a one-off fee, the payment of such fee may be made by the Registrar.

If the payment of the Adviser Charge is to be made by the Registrar on behalf of the Investor, then the Investor's Financial Adviser is required to specify the amount of the charge on the Application Form.

#### Commission

Commission is permitted to be paid to authorised financial intermediaries under the Rules of the Financial Conduct Authority in respect of execution-only clients where no advice or personal recommendation has been given. Such authorised financial intermediaries who, acting on behalf of their clients, return valid Application Forms bearing their stamp and Financial Conduct Authority number will usually be entitled to an initial commission of 1% of the amount payable in respect of the Ordinary Shares allocation for each such Application Form.

Additionally, provided that the intermediary continues to act for the client and the client continues to be the beneficial owner of the Shares, such authorised financial intermediaries will usually be paid an annual trail commission by the Promoter of 0.35% of the Net Asset Value for each such Share for a period of five years from the Closing Date.



### **Risk Factors**

VCTs were first introduced by the Government in 1995 to encourage individuals to invest in a portfolio of investments comprising at least 80% unquoted UK trading companies.

THE BUSINESS AND FINANCIAL CONDITIONS OF THE COMPANY COULD BE ADVERSELY AFFECTED IF ANY OF THE FOLLOWING RISKS WERE TO OCCUR AND INVESTORS COULD LOSE PART OR ALL OF THEIR INVESTMENT.

£7.35bn1

RAISED

To date by over 100 VCTs

Prospective Investors should consider carefully the following risk factors, as well as the other information in this Prospectus, before investing.
Prospective Investors should read the whole of this Prospectus and not rely solely on the information in the section entitled "Risk Factors". The business and financial conditions of the Company could be adversely affected if any of the following risks were to occur and Investors could lose part or all of their investment.

Prospective Investors should be aware that the value of Ordinary Shares can fluctuate and that they may not get back the full amount they invest. In addition, there is no certainty that the market price of

Ordinary Shares will fully reflect the underlying net asset value, that Shareholders will be able to realise their shareholding or that any dividends will be paid. An investment in the Company should be viewed as a higher risk, longer-term investment.

The Directors draw the attention of potential Investors to the following risk factors which may affect an investment, the Company's performance and/or the availability of tax reliefs. The Company and the Directors consider the following risks to be material for prospective Investors, but the risks listed below do not necessarily comprise all those associated with an investment in the Company. Additional risks and uncertainties currently unknown to the

Company and the Directors (such as changes in legal, regulatory or tax requirements), or which the Company and the Directors currently believe are immaterial, may also have a materially adverse effect on the financial condition or prospects of the Company or on the market price of the Ordinary Shares.

#### Risks Relating to the Company

- The market price of the Ordinary Shares will not usually reflect their underlying net asset value. The value of an investment in the Company depends on the performance of its underlying assets and that value and the income derived from the investment may go down as well as up and an Investor may lose some or all of their investment.
- Although it is intended that the Ordinary Shares will be listed on the Official List and admitted to trading on the London Stock Exchange, shares in VCTs are inherently illiquid and there may be a limited market in the shares primarily because the initial tax relief is only available to those subscribing for newly issued shares. In such circumstances Investors will find it difficult to realise their investment.
- The Company intends, but cannot guarantee, to pay a regular annual dividend commencing from 2020.

From then on, the Company expects to achieve an average dividend payment equivalent to 5p per annum (including the 2020 dividend) over the rest of the life of the Fund. The Company expects to be in a position to make such annual payments from income received from its investments. The income received from the Company's investment portfolio should increase over the life of the Fund as the number of investments made rises. Accordingly, the Company anticipates that the 2020 dividend may be lower than 5p but each of the remaining annual dividends may be correspondingly higher than 5p so that the target of an annual dividend payment equivalent to 5p per annum from 2020 is achieved. The income received from the Company's investment portfolio,

<sup>&</sup>lt;sup>1</sup> Source: The Association of Investment Companies April 2018

whether prior to or after being fully invested may not meet the Investment Manager's current expectations. As a result, paying out an annual dividend may erode the capital value of the Company. The ability to pay the intended dividends may also be constrained by, amongst other things, the existence of realised profits, legislative requirements and available cash reserves of the Company.

- Investment in unquoted companies, by its nature, involves a higher degree of risk than investment in listed companies. In particular, small companies often have limited product lines, markets or financial resources and may be dependent for their management on a small number of key individuals and may be more susceptible to political, exchange rate, taxation and other regulatory changes. In addition, the market for securities in smaller companies is usually less liquid than that for securities in larger companies, bringing with it potential difficulties in acquiring, valuing and disposing of such securities. Investment returns will, therefore, be uncertain and involve a higher degree of risk than investment in a listed company.
- On 29 March 2017, the UK gave notice to the EU under Article 50(2) of the Treaty on European Union of its intention to withdraw from the European Union, commonly referred to • as "Brexit". The British government is now negotiating the terms of the UK's future relationship with the European Union and the process is scheduled to end in March 2019. Although it is unknown what terms will emerge from the same or whether there will be increased regulatory control between the UK and EU countries, the emerging terms may adversely affect the Company's business model, business operations, or financial results or have an impact on sales demand, material and labour costs and availability and cost of finance for an underlying investee company.

#### Risks Concerning VCTs and Tax Relief

of Shareholders.

- Levels, bases of, and relief from, taxation are subject to change.

  Such changes could be retrospective. Those shown in this document are based upon legislation, practice and interpretation current at the date of this document and are dependent upon the individual circumstances
- The Directors are committed to maintaining the Company's VCT status but there can be no quarantee that the Company will fulfil the criteria to obtain, or to enable it to maintain full VCT status thereafter. If the Company loses its approval as a VCT before Investors have held their Shares for five years, the 30% income tax relief obtained will have to be repaid by such Investors. Following a loss of VCT status, an Investor will be taxed on dividends paid by the Company, and in addition, a liability to capital gains tax may arise on any subsequent disposal of Shares.
- Due to recent legislative changes brought in by the Finance (No.2) Act 2015 and the Finance Act 2018, more restrictive requirements have been imposed as to what constitutes a Qualifying Investment and, as a result, it may not be possible for all of the Company's assets to be held in Qualifying Investments.
- Following recent legislative changes, restrictions imposed in relation to the non-qualifying investments which may be held by VCTs have been clarified. The Non-Qualifying Investments described in this document, which may be held by the Company, are based on the current interpretation of applicable legislation and practice following advice received by the Company from its advisers, however there is a risk that HMRC's interpretation of what constitutes a permitted Non-Qualifying Investment may be more restrictive.
- The Finance Act 2018 introduced a new "risk-to-capital" condition for Qualifying Investments, designed to

focus investments towards earlier stage, growing businesses, and away from investments which could be regarded as lower risk. The Company may not make any prohibited non-qualifying investments, including those which breach the "risk-to-capital" condition, and the potential penalty for contravention of these rules can include loss of VCT status with a resultant clawback of VCT tax reliefs from investors. HMRC have stated that VCT status will not be withdrawn where an investment is ultimately found to be non-qualifying if, after taking reasonable steps including seeking advice, a VCT considers that an investment is qualifying. However, HMRC may require rectification of the breach, which may mean that the VCT is forced to dispose of the investment at a loss.

- It is possible for Investors to lose their tax reliefs by themselves taking or not taking certain steps, and Investors are advised to take their own independent financial advice on the tax aspects of their investment.
- Investors who sell their Shares within five years of allotment will have to repay some or all of their initial income tax relief depending on the sale proceeds and it is therefore probable
- that the market in the Shares will be illiquid for at least five years.
- The information in this document is based on existing legislation, including taxation legislation.
- Tax reliefs described are those currently available. Legislation governing Qualifying Investments is subject to change. Such change could be retrospective. The value of tax reliefs depends on the personal circumstances of holders of Shares, who should consult their own tax advisers before making any investment.



### 20 Risk Factors

### (continued)

- Where full approval as a VCT is not maintained, any dividends previously paid to holders of Shares will be liable to be assessed to income tax in the year in which they were paid. Interest may also be due. The Company will also lose its exemption from corporation tax on capital gains. If at any time VCT status is lost, dealings in the shares will normally be suspended until such time as the Company has published proposals to continue as a VCT or be wound up. Further information concerning the loss of VCT status is set out in section 5 of this document.
- There may also be constraints imposed on the realisation of investments in order to maintain the VCT tax status of the Company.

### Risks Relating to the Company's Underlying Investments

The following risk factors relate to the type of investments the Company may make pursuant to its investment policy:-

- Investments made by the Fund may be in companies whose shares are not publicly traded or readily marketable and, therefore, may be difficult to realise. The fact that a share is traded on AIM or NEX does not guarantee its liquidity. There may also be constraints imposed on the realisation of investments to maintain the VCT tax status of the Company.
- The Company may construct for itself a diversified portfolio of such investments. These underlying investments in the portfolio may be highly volatile and therefore be exposed to losses if realisation is required when falls in value have been experienced. Some of these investments may not be regularly traded on an exchange which may impact upon the accuracy of the determination of the net asset value of these investments. These investments may also be illiquid and, therefore, difficult to realise. As a result the Company may be subject to substantial losses in

relation to these investments.

- It can take a number of years for the underlying value or quality of the businesses of smaller companies, such as those in which the Company invests, to be fully reflected in their market values which are often also materially affected by general market sentiment, which can be negative for prolonged periods. This may adversely affect the performance of the Company
- The Company's portfolio of investments may be subject to market fluctuations including but not limited to changes in inflation and interest rates. There can be no assurance that appreciation will occur or that losses will not be incurred. The ability of the Company to return funds to Shareholders may be adversely affected by illiquidity in underlying assets. It may be difficult to deal in investments for which there is no recognisable market or to obtain reliable information about their value or the extent of the risks to which such investments are exposed.
- Securities held by the Company may have redemption or lock-in periods that affect liquidity and which could result in the premature or delayed realisation of investments.
- Corporate or UK Government bonds (in which the Company may invest) are loans to a company or Government ("counterparty"). Should the counterparty to a loan become bankrupt or be unable to pay back the loan, the Company may lose some or all of such an investment. Corporate bonds and corporate bond funds are exposed to the risks of changes in bond yields, particularly for medium and longer-dated securities. Capital values may fall as a result of rises in comparative bond yields after an investment is made or as a result of the worsening of the perceived creditworthiness of bond issuers.
- Investments in private companies, usually with limited trading records, require specific deal structuring and detailed due diligence, the conclusions of which may subsequently be shown to be incorrect. Standards of corporate governance in private

- companies are generally lower than in quoted investments and are often dependent on minority investor protections which the Fund is able to negotiate in advance. While investments in private companies can offer opportunities for above average capital appreciation, these investments involve a higher degree of risk than would investments in a larger or longer-established business and can result in substantial losses.
- The Fund will invest in companies in accordance with the requirements and restrictions of any VCT legislation in force at the relevant time, currently companies with gross assets of not more than £15 million immediately prior to the investment (or £16 million immediately after the investment) and with fewer than 250 employees (or 500 employees in the case of a Knowledge Intensive Company) at the point of investment. Such companies generally have a higher risk profile than larger "blue chip" companies.
- Underlying investment funds in which the Company may invest may utilise such investment techniques as option transactions, concentrated portfolios, margin transactions, short sales and futures and forward contracts and other leveraged or derivative transactions which practices can, in certain circumstances, significantly exacerbate any losses and so cause a diminution in the Company's assets.
- To the extent that the Company invests in underlying investment funds and the custodian with whom such investment funds maintain accounts fails to segregate the fund's assets, the investment fund (and hence the Company) will be subject to a risk of loss in the event of the bankruptcy of the custodian. In certain circumstances, where there is segregation, the investment fund concerned might be able to recover, even in respect of property specifically traceable to it, only a pro rata share of all property available for distribution to a bankrupt custodian's customers resulting in losses being suffered by the Company.

- Higher income yielding investments do not always return the initial capital intact. Companies which offer higher yields usually carry higher risk than lower yielding companies and may offer higher yields only to compensate for these greater risks.
- Businesses in which the Company invests may incur unplanned costs and delays as a result of statutory and regulatory requirements in areas such as labour and health and safety, or where construction operations do not proceed as planned, which may prevent them from fulfilling their business plans and reduce the level of returns to the Company.
- There is no guarantee that the Investment Manager will source sufficient deal flow that satisfies the Investment Policy.
- The level of returns from investments may be reduced if there are delays in the investment programme, such that part of the net proceeds of the Offer are held in cash or cash-based similarly liquid investments for longer than anticipated, or if the investments cannot be realised at the expected time and values.

### Risks Related to the Investment Manager

- The past performance of the Investment Manager is no indication of its future performance.
- The Investment Manager will provide discretionary and advisory investment management services to the Company in respect of its portfolio of investments. If the Investment Manager does not perform its obligations in accordance with the agreement regulating the provision of these services, the performance of the Company and/or its ability to achieve or maintain VCT status, may be adversely affected. Shareholders have no direct right of action against the Investment Manager.
- The Investment Manager, or any of its officers, employees, agents and affiliates and any person or company with whom they are affiliated or by whom they are employed (each an

- 'Interested Party') may be involved in other financial, investment or other professional activities which may cause conflicts of interest with the Company.
- An Interested Party may not be liable to account for any profit made in connection with these activities. For example, and without limitation, an Interested Party may:
- (a) deal or invest in any investment, whether or not for its own account and notwithstanding that similar investments may be held by the Company;
- (b) enter into or be interested in any financial or other transaction with any entity any of whose securities are held by or for the account of the Company;
- (c) allocate investment opportunities among the funds and accounts it manages in accordance with its internal policies;
- (d) arrange for the Company to acquire investments from or dispose of investments to any Interested Party or any investment fund or account advised or managed by any such person.

In the event of a conflict of interest arising, so far as it is within their powers to do so, the Directors will endeavour to ensure that it is resolved fairly and in accordance with the conflicts policy from time to time relating to the Company. To the extent that the Company intends to invest in a company in which another fund managed by the Investment Manager has invested or intends to invest, the investment must be approved by the Board.

#### Forward Looking Statements

Investors should not place undue reliance on forward-looking statements. This document includes statements that are (or may be deemed to be) "forward looking statements", which can be identified by the use of forward-looking terminology including the various terms "believes", "continues", "expects", "intends", "aims" "may", "will", "would", "should" or, in each case, their negative or other variations

or comparable terminology. These forward-looking statements include all matters that are not historical facts. Forward looking statements involve risk and uncertainty because they relate to future events and circumstances. Save in relation to statements concerning working capital adequacy, forwardlooking statements contained in this document, based on past trends or activities, should not be taken as a representation that such trends or activities will continue in the future. These statements will be updated as and when required by the Prospectus Rules, the Listing Rules and the DGTR, as appropriate.

This document contains references to the intention or expectation of the Company and its objective to maintain a regular annual dividend commencing from 2020 and from then on, to achieve an average dividend payment equivalent to 5p per annum (including the 2020 dividend) over the rest of the life of the Fund. The Company expects to be in a position to make such annual payments from income received from its investments. The income received from the Company's investment portfolio. whether prior to or after being fully invested, may not meet the Investment Manager's current expectations. Accordingly, there can be no quarantee any such dividend can be maintained and accordingly no profit forecast is to be inferred or implied from such statements



# Subscription for Shares

### £5,000minimum

This document is a financial promotion issued by Puma Investments in accordance with Section 21 of the Financial Services and Markets Act 2000 and an advertisement issued under the Prospectus Rules. Before subscribing for shares in the Company you should read in detail the Prospectus which has been approved by the UK Listing Authority, a copy of which is available on request. Puma Investments is acting exclusively for the Company and is not advising any other person or treating any other person as a customer or client in relation to the offer. Prospective investors should take their own independent financial, legal and tax advice before subscribing for shares.

# Policies, Corporate Matters & Taxation

Puma VCT 13 has strict policies regulating its operations, which are intended to protect investors. The Company will not make any material changes to its investment policy without shareholder approval.



### Policies, Corporate Matters & Taxation

(continued)

#### **Investment Objectives**

The Company's target is to produce regular tax-free income distributions from a portfolio of unquoted companies in the United Kingdom. The principal objectives of the Company are to:

- support the growth of UK SMEs
- provide a full exit for Shareholders in approximately seven to nine years at no discount to NAV;
- pay a regular annual dividend commencing from 2020 and from that point on to achieve an average dividend payment equivalent to 5p per annum (including the 2020 dividend) over the rest of the life of the Fund:
- reduce the risks normally associated with venture capital investments by applying its investment policy; and
- maintain VCT status to enable Investors to benefit from 30% income tax relief on investments as well as tax-free income and capital gains.

The Company will not vary these objectives, to any material extent, without the approval of Shareholders.

#### **Investment Policy**

By virtue of the legislative framework governing the Company, the Company's investment policy has been designed to be aligned with the need to comply with VCT legislation which is key to the proposition being offered to Investors.

The Company will target investments in UK unquoted companies through a range of securities including, but not limited to, ordinary and preference shares, loan stock, convertible securities and fixed interest securities. Unquoted investments are likely to be structured as a combination of ordinary shares and unsecured loan stock. The Company may also invest in stocks that are quoted on the London Stock Exchange (including AIM) and on NEX;

such stocks may include ordinary shares, preference shares and/or unsecured loan stock. As well as quoted securities, the Company may hold investments in permitted funds, including interest bearing money market open-ended investment companies (OEICs) in addition to cash on deposit.

#### **QUALIFYING INVESTMENTS**

Qualifying Investments comprise investments in companies which are carrying out a qualifying trade (as defined under the relevant VCT legislation), and have a permanent establishment in the UK, although some may trade overseas. The Qualifying Companies in which investments are made must have no more than £15 million of gross assets immediately prior to the investment (or £16 million immediately after the investment), fewer than 250 employees (or 500 employees in the case of a Knowledge Intensive Company) and generally cannot have been trading for more than seven years (or 10 years in the case of a Knowledge Intensive Company) at the time of the Company's investment. Several other conditions must be met for an investment to be classed as a VCT Qualifying Investment; further details of these are set out on pages 28.

To mitigate the risks normally associated with venture capital investments, the Company will target investee companies that are carrying out a qualifying trade and have assets, such as freehold property or contracted or predictable revenue streams from financially sound customers or are expected to be revenue generating with limited external debt. The Company intends to utilise the proceeds of the Offer to acquire a portfolio of Qualifying Investments. In any event, the Company must ensure that at least 70% of its net assets (80% for accounting periods beginning after 6 April 2019) will, by the start of the accounting period in which the third

anniversary of the date Ordinary Shares are allotted falls and continuously thereafter, be invested in Qualifying Investments. At least 30% of all new funds raised by the Company in accounting periods beginning after 5 April 2018 must be invested in Qualifying Investments within 12 months of the end of the accounting period in which the Company issued the shares.

#### **NON-QUALIFYING INVESTMENTS**

Funds not yet employed in Qualifying Investments will be managed with the intention of ensuring the Company has sufficient liquidity to invest in Qualifying Investments as and when opportunities arise. Subject to the Investment Manager's view from time to time of desirable asset allocation and the rules applicable to VCTs (as set out on page 28), the non-qualifying portfolio will comprise quoted and unquoted investments (direct or indirect) in cash or cash equivalents, bonds, equities, collective investment schemes (including UCITs), permitted vehicles investing in property, bond funds and funds of funds or on cash deposit. Where the Company invests in quoted equities, it may seek to limit its overall market exposure through protective options.

These non-qualifying investments may also be provided to businesses that have already received, or may in the future receive, investment from other funds or entities advised or managed by the Shore Capital Group. The Company will not invest (directly or indirectly) in hedge funds or funds of hedge funds.

Subject to the rules applicable to VCTs (as set out on page 28), the Company may invest in the above assets and may also invest through a holding in other funds or companies managed or advised by the Investment Manager or its affiliates. The Company will not be charged management fees by the Investment Manager in relation to its investment in such funds or companies

managed or advised by the Investment Manager or its affiliates.

### BORROWING POLICY AND SENIORITY OF INVESTMENTS

The Company has no present intention of utilising gearing as a strategy for improving or enhancing returns. Under the Company's Articles of Association, the borrowings of the Company will not, without the previous sanction of the Company in general meeting, exceed 50% of the aggregate total amount received from time to time on the subscription of Shares in the Company. The Directors have resolved that the borrowings of the Company shall not exceed 25% of the aggregate amount paid up (including premiums) on the issued share capital of the Company. Any changes to the 25% borrowing limit would constitute a material change to the Company's investment policy and would, therefore, only be undertaken with the approval of Shareholders.

Within the Qualifying Investments Portfolio, the Company's investee companies will normally have no external borrowings ranking ahead (for security purposes) of the Company's investments. As a condition of its investment, it is intended that the Company will have the ability to restrict the investee company's ability to borrow.

### RISK DIVERSIFICATION AND MAXIMUM EXPOSURES

Risk is spread by investing in a number of different businesses within different industry sectors using a mixture of securities. The Company aims to take a conservative and pragmatic approach in relation to the sectors and types of securities it chooses to invest in. The maximum amount invested in any one company (inclusive of any related group company) is limited to 15% of the value of the portfolio in accordance with the VCT legislation at the time of investment.

#### TARGET ASSET ALLOCATION

Initially, the majority of funds will be invested in Non-Qualifying Investments. These will be progressively reduced to provide funds for Qualifying Investments in accordance with VCT rules requiring at least 80% of the Fund's assets to be invested in Qualifying Investments.

The Company will not make any material changes to its Investment Policy without shareholder approval.

#### **PROFILE OF TYPICAL INVESTOR**

A typical Investor for whom the Company is designed is a retail investor and/or sophisticated investor and/or high net-worth individual who is a UK tax resident with sufficient income and capital available to be able to commit to an investment for over five years and who is attracted by the income tax relief available for a VCT investment.

### Other Key Policies DISTRIBUTION POLICY

The Company intends (although there can be no quarantee) to pay a regular annual dividend commencing from 2020. From then on, the Company expects to achieve an average dividend payment equivalent to 5p per annum (including the 2020 dividend) over the rest of the life of the Fund. The Company expects to be in a position to make such annual payments from income received from its investments. The income received from the Company's investment portfolio should increase over the life of the Fund as the number of investments made rises. Accordingly, the Company anticipates that the 2020 dividend may be lower than 5p but that each of the remaining annual dividends may be correspondingly higher than 5p so that the target of an annual dividend payment equivalent to 5p per annum from 2020 is achieved. The Company's ability to pay dividends is subject to the existence of realised profits, legislative requirements and the available cash reserves of the Company.

#### POST-INVESTMENT MANAGEMENT

The Investment Manager will monitor each investment closely and will expect to meet with the management of investee companies on a regular basis. As the values of underlying investments increase, the Investment Manager will monitor opportunities for the Fund to realise gains, with the intention of making tax-free distributions to Shareholders.

Underperforming investments, where possible, will be exited if the Investment Manager believes that there is unlikely to be any return to growth in the short to medium term.

#### **CO-INVESTMENT POLICY**

The Company expects to co-invest alongside other funds or entities managed or advised by Shore Capital Group. This will enable the Company to invest in a broader range of transactions and of a larger scale than it might otherwise be able to access on its own.

Where more than one of the funds or entities managed or advised by the Shore Capital Group wishes to participate in an investment opportunity, allocations will be offered to each party in proportion to their respective funds available for investment, subject to:

- (i) priority being given to any funds that require such investment in order to maintain their tax status;
- (ii) the time horizon of the investment opportunity being compatible with the exit strategy of each fund; and/or
- (iii) the risk/reward of the investment opportunity being compatible with the target return for each fund.

In the event of any conflicts between the funds, the issues will be resolved at the discretion of the independent Directors. The Investment Manager in turn operates robust conflict of interest procedures to manage potential conflicts. A copy of the applicable conflicts of interest policy is available on the following website: <a href="http://www.shorecap.co.uk/media/f908c43da7.pdf">http://www.shorecap.co.uk/media/f908c43da7.pdf</a>.



### <sup>26</sup> Policies, Corporate **Matters & Taxation**

(continued)

#### **VALUATION POLICY**

Unquoted investments will be valued at fair value in accordance with the IPEV Guidelines. Investments in AIM and NEX market traded companies will be valued at the prevailing bid price.

Fair value is the amount for which an asset could be exchanged between knowledgeable, willing parties in an arm's length transaction.

In estimating fair value for an investment, the methodology applied must be appropriate to the nature, facts and circumstances of the investment and its materiality based on reasonable assumptions and estimates. Such methodology, including earnings multiple, cost, cost less a provision or net assets, should be applied consistently.

PI Administration Services Limited will be responsible for the determination and calculation of the net asset value of the Company in accordance with the policies set out above. The Company does not anticipate any circumstances arising under which valuations may be suspended. However, if this was to occur, the suspension would be announced through a Regulatory Information Service.

In addition to the Company's interim statements and annual reports, there will be monthly announcements of these values to Shareholders following the publication of the first interim results.

#### SHARE BUYBACK POLICY

The Company may operate a buy back policy from time to time to buy back Shares in the market at a price which is, for the five years from first Admission, at a zero discount to their net asset value, and thereafter at a five per cent discount to their net asset value, in each case as reported from time to time. less transaction costs payable to market makers and stockbrokers, up to a maximum annual number equivalent to 14.99% of the total number of issued Ordinary Shares. Operation of this policy will be subject to applicable legislation and the Company having sufficient liquidity. The Directors expect that there will be limited demand for share buybacks from shareholders within the first five years because the only sellers are likely to be deceased Shareholders' estates and those Shareholders whose circumstances have changed (to such extent that they are willing to repay the 30% income tax relief in order to gain access to the net proceeds of the sale).

#### **REALISATION PLAN**

Since launching its first VCT in 2005, the Investment Manager has successfully facilitated the realisation of eight funds shortly after the end of their minimum holding period. In line with this track record, it is envisaged that the Company should not have a fixed life, but, between seven and nine years after the Closing Date, it is intended that the Directors will propose a resolution for Shareholders to vote on a process for winding-up the Company or some other means of

distributing shareholders' capital and income, in accordance with applicable VCT legislation. The Directors will also consider a possible earlier return of funds to Shareholders if market conditions present an appropriate opportunity to do so.

The tax-free cash proceeds will be paid to Shareholders (net of any performance incentive, if applicable) by way of tax-free distributions and share buybacks.

#### **SHAREHOLDER REPORTING**

The Directors believe that communication with Shareholders is important. In addition to regular announcements of the NAV being released to the London Stock Exchange and periodic newsletters, Shareholders will have access to a copy of the Company's annual report and accounts (expected to be published each June) and a copy of the Company's interim results (expected to be published each November). These will be made available on the following website: http://www.pumainvestments.co.uk/ pages/view/investors-information-

In order to reduce the administrative burden and cost of communicating with Shareholders, the Company intends to publish all notices, documents and information to be sent to Shareholders



generally ("Shareholder Documents") via the Investment Manager's website (http://www.pumainvestments.co.uk). Increased use of electronic communications will deliver significant savings to the Company in terms of administration, printing and postage costs, as well as speeding up the provision of information to Shareholders. The reduced use of paper will also have general environmental benefits. Shareholders will be notified when Shareholder Documents are published on the Investment Manager's website.

Such notification will be delivered electronically (or by post where no email address has been provided for that purpose) and, unless Investors complete the relevant section of the Application Form to receive hard copy Shareholder Documents or, as Shareholders, they subsequently notify the Company of the same, Shareholders will not receive hard copies of the Shareholder Documents.

The Company's first unaudited financial statements were published in September 2017 and were in respect of the period from incorporation to 31 August 2017 and confirm that the Company had not traded and had no assets or liabilities. The Company's audited financial statements for the period from 1 September 2017 and ended 28 February 2018 were published on 25 July 2018 and are incorporated into this Prospectus by reference, as set out in further detail in Part 4 below.

All Qualifying Subscribers will automatically be provided with certificates enabling them to claim income tax relief.

### Corporate Matters CAPITAL STRUCTURE

In line with the practice of the other Puma VCTs, the Directors intend to reorganise the Company's share capital after Admission to facilitate the payment of dividends and repurchase of Ordinary Shares.

### ALLOTMENT, DEALINGS AND SETTLEMENT

Application will be made to the UK Listing Authority for the Ordinary Shares issued pursuant to the Offer to be admitted to the premium segment of the Official List and to the London Stock Exchange for the Ordinary Shares to be admitted to trading on its main market for listed securities.

It is intended that an initial allotment of Ordinary Shares will be made on or around 1 October 2018. Successful applicants will be notified by post.

Dealings are expected to commence within five business days of each allotment.

Ordinary Shares will be issued in registered form and will be freely transferable in both certificated and uncertificated form and it is anticipated that definitive share certificates will be issued within 10 Business Days of each allotment.

Ordinary Shares will be capable of being transferred by means of the CREST system. Investors who wish to take account of the ability to trade their Ordinary Shares in uncertificated form (and who have access to a CREST account) may arrange through their professional adviser to convert their holding into dematerialised form.

The Offer may not be withdrawn after dealings in the Ordinary Shares have commenced. In the event of any requirement for the Company to publish a supplementary prospectus, applicants who have yet to be entered into the

Company's register of members will be given two days to withdraw from their subscription. Applicants should note, however, that such withdrawal rights are a matter of law that is yet to be tested in the courts of England and Wales and applicants should, therefore, rely on their own legal advice in this regard. In the event that notification of withdrawal is given by post, such notification will be effected at the time the applicant posts such notification rather than at the time of receipt by the Company.

#### **CORPORATE GOVERNANCE**

The UK Corporate Governance Code published by the Financial Reporting Council in April 2016 (the "Code") applies to the Company. The Directors acknowledge the section headed "Comply or Explain" in the preamble to the Code which recognises that some provisions may have less relevance for externally managed investment companies and, in particular, considers some areas inappropriate to the size and nature of the business of the Company. Accordingly, the provisions of the Code are and will on Admission be complied with save that (i) new Directors may not receive a full, formal and tailored induction on joining the Board (such matters to be addressed on an individual basis as they arise), (ii) the Company does not have a senior independent Director (although the Chairman is an independent director), (iii) the Company will not conduct a formal review as to whether there is a need for an internal audit function as the Directors do not consider that an internal audit would be an appropriate control for a VCT and (iv) as all the Directors are non-executive and not anticipated to change during the life of the Company, it is not considered appropriate to appoint a nomination or remuneration committee.



### Policies, Corporate Matters & Taxation

### (continued)

#### MARKET ABUSE REGULATION

The Market Abuse Regulation sets out requirements relating to insiders, director dealings and market soundings. In particular, directors, Persons Discharging Managerial Responsibilities and Persons Closely Associated with them must notify the Company of any transaction in the Company's shares. There is also a restriction of dealing in the Company's shares during a closed period. MAR also stipulates that public disclosure of inside information by the Company must be done without delay (other than in limited circumstances). The FCA must be formally notified following the announcement of any

The Directors are aware of their obligations under MAR and the Company will have a share dealing policy and a procedure to comply with the requirements set out in MAR.

### **KEY RULES AND REGULATIONS Venture Capital Trust Regulations**

In continuing to maintain its VCT status, the Company must comply with a number of regulations as set out in Part 6 of ITA. How the main regulations apply to the Company is summarised as follows:

- (i) the Company's ordinary share capital is listed on a regulated European market;
- (ii) the Company holds at least 70% (by value) of its investments in Qualifying Companies (80% for accounting periods beginning after 6 April 2019);
- (iii) at least 70% of the Company's Qualifying Investments (by value) are held in "eligible shares";
- (iv) At least 30% of all new funds raised by the Company in accounting periods beginning after 5 April 2018 must be invested in Qualifying Investments within 12 months of the end of the accounting period in which the Company issued the shares;

- (v) at least 10% of each investment in a Qualifying Company is held in "eligible shares" (broadly by value at time of investment);
- (vi) no investment constitutes more than 15% of the Company's portfolio (by value at time of investment);
- (vii) the Company's income for each financial year is derived wholly or mainly from shares and securities;
- (viii) the Company distributes sufficient revenue dividends to ensure that no more than 15% of the income from shares and securities in any one year is retained:
- (ix) no investment made by the Company in a company causes that company to receive more than £5 million of Risk Finance State Aid investment (including from VCTs) in the twelve months ending on the date of the Company's investment ([which may increase to £10 million for Knowledge Intensive Companies from 6 April 2018, subject to Risk Finance State Aid approval which has not yet been received]);
- (x) no payment or distribution is made to any shareholder directly or indirectly from share capital or share premium account until after the third anniversary of the end of the accounting period in which the shares were issued (other than a buyback of shares);
- (xi) no investment can be made by the Company in a company that causes that company to receive more than £12m (£20m if the company is deemed to be a Knowledge Intensive Company) of Risk Finance State Aid investment (including from VCTs) over the company's lifetime;
- (xii) no investment can made by the Company in a company whose first commercial sale was more than seven years (or 10 years in the case of a Knowledge Intensive Company) prior to date of

- investment, except where previous Risk Finance State Aid was received by the company within seven years or where a 'turnover test' is satisfied (Knowledge Intensive Companies will be able to choose whether to use the current test of the date of first commercial sale or the point at which turnover reached £200,000 to determine when the 10-year period has begun);
- (xiii) a company which has received investment from the Company cannot use such investment to acquire another existing business or trade;
- (xiv) to be Qualifying Investments, investee companies must have objectives to grow and develop over the long-term there must be a significant risk that there could be a loss of capital to the investor of an amount greater than the net return:
- (xv) the investment must be used for the purpose of growth and development of the company; and
- (xvi) the VCT must not make a non-Qualifying Investment other than those specified in section 274 ITA



### 30 Policies, Corporate **Matters & Taxation**

(continued)

'Shore Capital has a strong track record of 19 years of investing in smaller quoted and unquoted companies and delivering consistent returns."

Tax Efficient Review, Martin Churchill Review of Puma VCT 12

THE FOLLOWING INFORMATION IS ONLY A SUMMARY OF THE LAW CONCERNING THE TAX POSITION OF INDIVIDUAL QUALIFYING SUBSCRIBERS IN VCTS.

Therefore, potential Investors are recommended to consult a duly authorised financial advisor as to the taxation consequences of an investment in the Company. All tax reliefs referred to in this document are UK tax reliefs dependent on companies maintaining their VCT qualifying status. Tax relief may be subject to change and will depend on individual circumstances.

#### 1. Taxation of a VCT

VCTs are exempt from corporation tax on chargeable gains, with no restriction on the distribution of realised capital gains by a VCT, subject to the requirements of company law. VCTs will be subject to corporation tax on their income (generally excluding dividends received from UK companies) after deduction of attributable expenses.

#### 2. Tax reliefs for individual Investors

In order to benefit from the tax reliefs outlined below, individuals who subscribe must be aged 18 or over.

#### **RELIEF FROM INCOME TAX**

Relief from income tax of 30% will be available on subscriptions for shares in a VCT, subject to the Qualifying Limit (currently £200,000 in each tax year). The relief, which will be available in the year of subscription, cannot exceed the amount which reduces the income tax liability of the Qualifying Subscriber in that year to nil. Relief may not be available if there is a loan linked with the investment. Relief will not be available, or, where given, will be withdrawn, either in whole or in part, where there is any disposal (except on death) of the shares (or of an interest in them or right over them) before the end of the period of five years beginning with the date on which the shares were issued to the Qualifying Subscriber.

Relief is restricted or not available where a Subscriber disposes of shares in the same VCT within six months of their subscription, whether the disposal occurs before or after the subscription.

Income tax relief is available on the total amount subscribed (including the amounts used to pay the Initial Fee but not including the amount of the Adviser Charge settled by the Registrar prior to subscription for Shares), subject to VCT Rules, personal circumstances and changes in the availability of tax reliefs.

#### **DIVIDEND RELIEF**

Any Qualifying Subscriber, who has acquired shares in a VCT of a value of no more than £200,000 in any tax year, will not be liable for UK income tax on any dividends paid out on those shares by the VCT. There is no withholding tax on dividends.

#### **CAPITAL GAINS TAX RELIEF**

A disposal by a Qualifying Subscriber of his or her shares in a VCT will give rise to neither a chargeable gain nor an allowable loss for the purposes of UK capital gains tax. This relief is limited to the disposal of shares acquired within the £200,000 limit for any tax year.

#### **LOSS OF TAX RELIEFS**

Relief from corporation tax on capital gains will be withdrawn should a company that has been granted approval or provisional approval as a VCT fail to maintain the conditions required to keep its qualifying status. After such a status is lost, all gains will fail to benefit from tax exemption.

For investors, loss of VCT status could result in:

- claw-back of the 30% tax relief previously obtained on the subscription for new VCT shares;
- any payments of dividends made by the company during the accounting period in which the company loses VCT status, and thereafter, being subject to income tax; and
- a liability to tax on capital gains as would normally occur on the disposal of shares, except for any part of the gain that could be attributed to the time when the company had VCT status.

Qualifying Investors investing in a company that has provisional approval as a VCT, but fails to obtain full unconditional approval as a VCT may experience the following consequences:

- claw-back of the 30% tax relief previously obtained on the subscription for new VCT shares and interest on any overdue tax;
- any payments of dividends by the company being subject to income tax;
   and
- any gain from the disposal of any shares being subject to capital gains tax and losses on the shares being allowable losses for capital gains tax purposes.

For the purposes of Sections 3 and 4 below, references to shares should be viewed as eligible VCT shares.

### 3. The impact of the death of an investor INITIAL INCOME TAX

Should any investor die having made an investment in a VCT, the transfer of shares on his or her death will not be viewed as a disposal of shares and so there will not be any claw-back of the income tax relief obtained on the subscription for those shares. However, the shares transferred will become part of the estate of the deceased for inheritance tax purposes.

### TAX IMPLICATIONS FOR THE BENEFICIARY

The beneficiary of any VCT shares inherited from a deceased investor will continue to be entitled to tax-free dividends and tax-relief on disposal, but will not be entitled to any initial income tax relief because they have not subscribed for those shares.

### 4. The impact of a transfer of shares between spouses

As it is not deemed a disposal of shares, any transfer of shares between spouses will continue to benefit from all tax reliefs.

### 5. General INVESTORS NOT RESIDING IN THE UK

Investors who are not resident in the UK or who may become a non-resident should seek their own professional advice as to the consequences of making an investment in a VCT, as they may be subject to tax in other jurisdictions as well as in the UK.

### STAMP DUTY AND STAMP RESERVE TAX

No stamp duty or stamp duty reserve tax is payable on the issue of shares. The transfer on the sale of shares is usually liable to ad valorem stamp duty or stamp duty reserve tax. Such duties would be payable by the individual who purchases the shares from the original subscriber.

### PURCHASING SHARES AFTER LISTING

Any qualifying purchaser of existing VCT shares, rather than new VCT shares, will not qualify for income tax relief on investments, but may be able to receive exemption from tax on dividends and capital gains tax on disposal of his or her VCT shares if those shares are acquired within the investor's annual £200,000 limit.



### **Definitions**

THE FOLLOWING DEFINITIONS ARE USED THROUGHOUT THIS DOCUMENT AND, EXCEPT WHERE THE CONTEXT REQUIRES OTHERWISE, HAVE THE FOLLOWING MEANINGS.

Act	Companies Act 2006 (as amended)
Administrator	PI Administration Services Limited of Bond Street House, 14 Clifford Street, London W1S 4JU
Admission	Admission of the Ordinary Shares to the Official List and to trading on the London Stock Exchange's market for listed securities
Adviser Charge	Fees agreed between an Investor and his or her Financial Adviser for being given a personal recommendation to subscribe for Shares in the Company
AIM	The AIM market of the London Stock Exchange
Annual Running Expenses	The central running costs of the Company, including Directors' fees, the annual investment management fee and the administration fee but excluding transaction related fees and expenses, any performance incentive and costs relating to the establishment of the Company.
Application Form	The application form for use in respect of the Offer available from the Promoter at Bond Street House, 14 Clifford Street, London W1S 4JU
Business Days	Any day (other than Saturday or Sunday or public holiday in the UK) on which clearing banks in London are open for normal banking business
Closing Date	The Initial Closing Date or, if later, such date as the Directors have at their discretion selected as the Closing Date
Company, Puma VCT 13 or the Fund	Puma VCT 13 plc
Directors, Board of Directors or Board	The directors of the Company whose names appear on page 10 of this document
DGTR	Disclosure guidance and transparency rules, being the rules published by the FCA from time to time and relating to the disclosure of information in respect of financial instruments
Financial Adviser	A natural or legal person which is authorised and regulated by the FCA to give advice to its clients on investments
Financial Conduct Authority or FCA	The United Kingdom Financial Conduct Authority
FSMA	Financial Services and Markets Act 2000, as amended
Gross Proceeds	The total funds raised under the Offer
HMRC	HM Revenue and Customs
Howard Kennedy or Sponsor	Howard Kennedy Corporate Services LLP, which is authorised and regulated by the Financial Conduct Authority
Initial Closing Date	Such date as the Directors shall in their absolute discretion determine that the Offer is closed, being not later than 5 April 2019
Initial Fee	The fee, as described on page 16 of this document, payable to Puma Investments in respect of its role as promoter in connection with the Offer
Investment Manager or Puma Investments	Puma Investment Management Limited, authorised and regulated by the Financial Conduct Authority, trading as Puma Investments, manager of the Qualifying Investments Portfolio and the Non-Qualifying Investments Portfolio

Investor(s)	An individual(s) aged 18 or over who subscribes for Shares under the Offer
ITA	Income Tax Act 2007 (as amended)
Knowledge Intensive Company	A company satisfying the conditions in Section 331(A) of Part 6 ITA
Listed	Admitted to the premium segment of the Official List and to trading on the London Stock Exchange's main market for listed securities
Listing Rules	The listing rules of the UK Listing Authority
London Stock Exchange	London Stock Exchange plc
Management Team	Shore Capital Group Investments Limited and certain employees of Shore Capital Limited and/or Puma Investments
Market Abuse Regulation or MAR	Market Abuse Regulation (596/2014/EU)
ML Regulations	The Money Laundering Terrorist Financing and Transfer of Funds (Information on the Payer) Regulations 2017 (as amended)
Net Asset Value or NAV	The aggregate of the gross assets of the Company less its gross liabilities $ \\$
NEX	NEX Exchange, a Recognised Investment Exchange under the Financial Services and Markets Act 2000, a Recognised Stock Exchange under \$1005 (1)(b) ITA07 operated by The ICAP Securities & Derivatives Exchange Limited
Non-Qualifying Investments Portfolio or Non-Qualifying Investments	Subject to the Investment Managers' view from time to time of desirable asset allocation and rules applicable to VCTs (as set out on page 28), the Company's investments intended to generate a positive return and/or an attractive running yield, including equities fixed income and other securities, as well as cash
Offer	The offer for subscription of up to 5,000,000 Shares as described in this document and more fully described in the Prospectus on the basis of which Investors may subscribe for Shares
Offer Price	100p per Share
Official List	The Official List of the UK Listing Authority
Ordinary Shares or Shares	Ordinary shares of £0.0005 each in the capital of the Company
PDMR	A persons discharging managerial responsibilities being:     a member of the administrative, management or supervisory body of the Company; or     a senior executive who is not a member of the above bodies but who has regular access to inside information relating directly or indirectly to the Company and who has power to make managerial decisions affecting the future development and business prospects of the Company
Performance Incentive	The contractual arrangement pursuant to which members of the Management Team hold the Performance Incentive Shares and waive any entitlement attached to such shares to any form of distribution of income or return of capital unless and until the Performance Target is achieved.
Performance Incentive Shares	The Ordinary Shares held by members of the Management Team under the Performance Incentive, not including any Ordinary Shares subscribed for by the Management Team under the Offer



### 34 Definitions

### (continued)

Performance Target	The realisation for Investors of in excess of £1.05 per Ordinary Share by way of distributions or returns of capital to them (by
	way of capital or income) during the life of the Company and, if applicable, on its winding up
Persons Closely Associated	As defined in Article 3(1)(26) of MAR and further clarified by section 131AC of FSMA, namely:  - a spouse or civil partner;  - a child, including a stepchild, who is under the age of 18 years is unmarried and does not have a civil partner;  - a relative who has shared the same household for at least one year on the date of the transaction concerned; or  - a legal person, trust or partnership, the managerial responsibilities of which are discharged by a PDMR or by a person referred to in any of the bullet points above, which is directly or indirectly controlled by such a person, which is set up for the benefit of such a person, or the economic interests of which are substantially equivalent to those of such a person.
Promoter	Puma Investment Management Limited
Prospectus	The Prospectus dated 27 July 2018 relating to the Offer which describes the Offer in full
Prospectus Rules	Prospectus Rules issued by the Financial Conduct Authority and made under Part VI of the Financial Services and Markets Act 2000
Puma High Income VCT	Puma High Income VCT plc
Puma VCT	Puma VCT plc
Puma VCT II	Puma VCT II plc
Puma VCT III	Puma VCT III plc
Puma VCT IV	Puma VCT IV plc
Puma VCT V	Puma VCT V plc
Puma VCT VII	Puma VCT VII plc
Puma VCT 8	Puma VCT 8 plc
Puma VCT 9	Puma VCT 9 plc
Puma VCT 10	Puma VCT 10 plc
Puma VCT 11	Puma VCT 11 plc
Puma VCT 12	Puma VCT 12 plc
Puma VCTs	Puma VCT, Puma VCT II, Puma VCT III, Puma VCT IV, Puma VCT V, Puma High Income VCT, Puma VCT VII, Puma VCT 8, Puma VCT 9, Puma VCT 10, Puma VCT 11 and Puma VCT 12
PwC	PricewaterhouseCoopers LLP
Qualifying Company	A company satisfying the conditions in Chapter 4 of Part 6 ITA, as described in Part 2 of this document (and Qualifying Companies shall be construed accordingly)
Qualifying Investment	An investment in an unquoted company or stocks which are AIM/ NEX- traded which satisfies the requirements of Chapter 4 of Part 6 ITA, as described in Part 2 of this document
Qualifying Investments Portfolio	The portfolio of Qualifying Investments held by the Company at any time
Qualifying Limit	A total amount of £200,000 per individual investor

Qualifying Purchaser	An individual who purchases Shares from an existing Shareholder and is aged 18 or over and satisfies the conditions of eligibility for tax relief available to investors in a VCT
Qualifying Subscriber	An individual who subscribes for Shares under the Offer and is aged 18 or over and satisfies the conditions of eligibility for tax relief available to investors in a VCT
Qualifying Subsidiary	A subsidiary company which falls within the definition of Qualifying Subsidiary contained in Section 298 ITA, as described in Part 2 of this document
Qualifying Trade	A trade complying with the requirements of Section 300 ITA
Registrar	SLC Registrars of Ashley Park House, 42-50 Hersham Road, Walton-on-Thames, Surrey KT12 1RZ, until 20 August 2018, and thereafter Elder House, St Georges Business Park, Weybridge, Surrey, KT13 0TS
Risk Finance State Aid	State aid received by a company as defined in Section 280B (4) of ITA
Shareholders	Holders of Ordinary Shares
Shore Capital Group or Shore Capital	Shore Capital Group Limited and/or its subsidiary companies, including the Investment Manager
UK Listing Authority	The Financial Conduct Authority in its capacity as the competent authority under the Financial Services and Markets Act 2000
Venture Capital Trust or VCT	A company approved as a venture capital trust under Section 274 ITA by the board of HMRC



# Terms and Conditions

- In these terms and conditions and the Application Form, the expression "Prospectus" means the prospectus for Puma VCT 13 plc dated 27 July 2018. The expression "Application Form" means the application form for use in accordance with these Terms and Conditions and posting it (or delivering it by hand during normal business hours) to SLC Registrars, Ashley Park House, 42-50 Hersham Road, Walton-on-Thames, Surrey KT12 1RZ, until 20 August 2018, and thereafter to SLC Registrars, Elder House, St Georges Business Park. Weybridge, Surrey, KT13 0TS, or as otherwise indicated in this document or on the Application
- The right is reserved to reject any application or to accept any application or to accept any application in part only. Multiple applications are permitted. If any application is not accepted, or if any contract created by acceptance does not become unconditional, or if any application is accepted for less money than the subscription amount tendered, or if in any other circumstances there is an excess paid on application, the application monies or the balance of the amount paid or the excess paid on application will be returned without interest, by post, at the risk of the applicant. In the meantime application monies will be retained in the Company's bank account.
- 3. You may pay for your application for Ordinary Shares by cheque, bankers' draft or by BACS, provided that an Application Form is submitted at the same time.
- 3.1 The contract created by the acceptance of applications in respect of the first allotment of Ordinary Shares under the Offer will be conditional on Admission of the Ordinary Shares (in respect of such first allotment of Shares)

- being granted not later than 5.00pm on 4 April 2019 (or such later date as the Directors determine if the Offer is extended); and .
- the passing of the resolutions to be proposed at the Company's annual general meeting to be held on 29 August 2018, authorising the directors to allot and issue shares and pursuant to the Offer and waiving pre-emption rights.
- 4. The Offer is not underwritten.
- 5. By completing and delivering an Application Form, you:
- 5.1 offer to subscribe the amount specified on your Application Form for Shares at the Offer Price (subject to paragraph 12) and in accordance with the Prospectus, these terms and conditions and the Articles of Association of the Company;
- 5.2 (if your subscription is accepted), will be allocated the relevant number of Ordinary Shares subscribed for;
- 5.3 authorise your financial adviser, or whoever he or she may direct, to instruct the Registrar of the Company to send a document of title for, or credit your account in respect of, the number of Ordinary Shares for which your application is accepted and/or send a cheque for any monies returnable, by post, at your risk, to your address as set out on your Application Form;
- 5.4 agree that your application may not be revoked and that this paragraph constitutes a collateral contract between you and the Company which will become binding upon despatch by post or delivery of your duly completed Application Form to the Company or to your financial adviser;
- 5.5 warrant that your remittance will be honoured on first presentation and agree that if it is not so honoured, you will not be entitled to receive share certificates in

- respect of the Ordinary Shares applied for until you make payment in cleared funds for such Ordinary Shares and such payment is accepted by the Company in its absolute discretion (which acceptance shall be on the basis that you indemnify it, the Sponsor, and the Registrar against all costs, damages, losses, expenses and liabilities arising out of or in connection with the failure of your remittance to be honoured on first presentation) and you agree that, at any time prior to the unconditional acceptance by the Company of such late payment, the Company may (without prejudice to its other rights) avoid the agreement to subscribe such Ordinary Shares and may issue or allot such Ordinary Shares to some other person, in which case you will not be entitled to any payment in respect of such Ordinary Shares, other than the refund to you, at your risk, of the proceeds (if any) of the cheque, BACS payments or banker's draft accompanying your application, without interest;
- 5.6 agree that all cheques, BACS payments and bankers' drafts may be presented for payment on the due dates and any definitive document of title and any monies returnable to you may be retained pending clearance of your remittance and the verification of identity required by the ML Regulations and that such monies will not bear interest;
- 5.7 undertake to provide satisfactory evidence of identity within such reasonable time (in each case to be determined in the absolute discretion of the Company and the Sponsor) to ensure compliance with the ML Regulations;
- 5.8 agree that, in respect of those Ordinary Shares for which your application has been received and is not rejected, your application may be accepted at the election

- of the Company either by notification to the London Stock Exchange of the basis of allocation or by notification of acceptance thereof to the Registrar;
- 5.9 agree that all documents in connection with the Offer and any returned monies will be sent at your risk and will be sent to you at the address supplied in the Application Form;
- 5.10 agree that, having had the opportunity to read the Prospectus and Application Form, you shall be deemed to have had notice of all the information and representations, including the risk factors and these terms and conditions of, contained therein and agree to be bound by them;
- 5.11 confirm that (save for advice received from your financial adviser) in making such an application you are not relying on any information and representation other than those contained in the Prospectus and you accordingly agree that no person responsible solely or jointly for the Prospectus or any part thereof or involved in the preparation thereof will have any liability for any such other information or representation;
- 5.12 agree that all applications, acceptances of applications and contracts resulting therefrom under the Offer shall be governed by and construed in accordance with English law, that you submit to the jurisdiction of the courts of England and Wales and agree that nothing shall limit the right of the Company or the Sponsor to bring any action, suit or proceedings arising out of or in connection with any such applications, acceptances of applications and contracts in any other manner permitted by law or any court of competent jurisdiction;
- 5.13 irrevocably authorise the Registrar and/or the Sponsor or

- any person authorised by either of them, as your agent, to do all things necessary to effect registration of any Ordinary Shares subscribed for by or issued to you into your name and authorise any representative of the Registrar or of the Sponsor to execute any documents required therefore and to enter your name on the register of members of the Company;
- 5.14 agree to provide the Company with any information which it may request in connection with your application or to comply with the laws relating to VCTs or other relevant legislation (as the same may be amended from time to time) including without limitation satisfactory evidence of identity to ensure compliance with the ML Regulations;
- 5.15 warrant that, in connection with your application, you have observed the laws of all requisite territories, obtained any requisite governmental or other consents, complied with all requisite formalities and paid any issue, transfer or other taxes due in connection with your application in any territory and that you have not taken any action which will or may result in the Registrar and/or the Sponsor acting in breach of the regulatory or legal requirements of any territory in connection with the Offer as a result of your application;
- 5.16 confirm that you have read and complied with paragraph 6 below and warrant that neither of the Registrar and/or the Sponsor will infringe any laws of any such territory or jurisdiction directly or indirectly as a result of, or in consequence of any acceptance of, your application;
- 5.17 confirm that you have reviewed the restrictions contained in paragraph 7 below;
- 5.18 warrant that you are not under the age of 18 years;

- 5.19 agree that the Registrar and/or the Sponsor are each acting for the Company in connection with the Offer and for no-one else and that they will not treat you as their customer by virtue of such application being accepted or owe you any duties or responsibilities concerning the price of Ordinary Shares or concerning the suitability of Ordinary Shares for you or be responsible to you for any protections as a customer;
- 5.20 warrant that, if you sign the Application Form on behalf of somebody else or yourself and another or others jointly or a corporation, you have the requisite power to make such investments as well as the authority to do so and such person or corporation will also be bound accordingly and will be deemed also to have given the confirmations, warranties and undertakings contained in these terms and conditions and undertake (save in the case of signature by an authorised financial adviser on behalf of the Investor) to enclose a power of attorney or a copy thereof duly certified by a solicitor with the Application Form;
- 5.21 warrant that you are not subscribing for the Ordinary Shares using a loan which would not have been given to you or any associate or not have been given to you on such favourable terms, if you had not been proposing to subscribe for the Ordinary Shares;
- 5.22 warrant that the Shares are being acquired for bona fide commercial purposes and not as part of a scheme or arrangement the main purpose of which, or one of the main purposes of which, is the avoidance of tax. Obtaining tax reliefs given under the applicable VCT legislation is not itself tax avoidance;
- 5.23 warrant that you are not a "US Person" as defined in the United States Securities Act of 1933



## Terms and Conditions

## (continued)

- ("Securities Act") (as amended), nor a resident of Canada and that you are not applying for any Shares on behalf of or with a view to their offer, sale or delivery, directly or indirectly, to or for the benefit of any US Person or a resident of Canada;
- 5.24 warrant that you will be the beneficial owner of the Shares in Puma VCT 13 plc issued to you under the Offer:
- 5.25 warrant that the information contained in the Application Form is accurate; and
- 5.26 agree that, if you request that Ordinary Shares are issued to you on a date other than 5 April 2018 and such Ordinary Shares are not issued on such date, the Company and its agents and directors will have no liability to you arising from the issue of such Ordinary Shares on a different date.
- No person receiving a copy of this document or an Application Form in any territory other than the UK may treat the same as constituting an invitation or offer to him or her, nor should he or she in any event use such Application Form unless, in the relevant territory, such an invitation or offer could lawfully be made to him or her or such Application Form could lawfully be used without contravention of any regulations or other legal requirements. It is the responsibility of any person outside the United Kingdom wishing to make an Application to satisfy him or herself as to full observance of the laws of any relevant territory in connection therewith, including obtaining any requisite governmental or other consents, observing any other formalities requiring to be observed in such territory and paying any issue, transfer or other taxes required to be paid in such territory.
- The Ordinary Shares have not been and will not be registered under the Securities Act 1933, as amended, or under the securities laws of any state or other political subdivision of the United States and may not be offered or sold in the United States of America, its territories or possessions or other areas subject to its jurisdiction ("the USA"). In addition, the Company has not been and will not be registered under the United States Investment Company Act of 1940, as amended. The Investment Manager will not be registered under the United States Investment Advisers Act of 1940. as amended. No application will be accepted if it bears an address in the USA.
- 8. The rights and remedies of the Registrar, the Sponsor and the Company under these terms and conditions and the Application Form are in addition to any rights and remedies which would otherwise be available to either of them, and the exercise or partial exercise of one will not prevent the exercise of the others.
- 9. The dates and times referred to in these terms and conditions and the Application Form may be altered by the Company with the agreement of the Sponsor.
- 10. Where a fee is payable by an Investor for the advice and related charges he has received from a financial adviser who has provided a personal recommendation to invest in the Company, this "Adviser Charge" (the amount agreed between the Investor and a financial adviser) can either be paid directly by the Investor or, if it is a one off fee, its payment may be made by the Registrar on behalf of the Investor.

- 11. Investors are required:
  - (i) to identify such part of the overall cost of financial advice from their independent financial adviser which is related to their decision to subscribe for Shares (plus VAT if relevant); and
  - (ii) to authorise their independent financial adviser to disclose such amount to the Company or the Promoter.
- 12. Where commission is permitted to be paid to authorised financial advisers under the Rules of the Financial Conduct Authority (for example, in respect of execution only clients where no advice or personal recommendation has been provided), authorised financial advisers who, acting on behalf of their clients, return valid Application Forms bearing their stamp and Financial Conduct Authority registration number may be entitled to commission from the Promoter, calculated by reference to the amount payable in respect of the Ordinary Shares allocation for each such Application Form.
- 13. Intermediaries or authorised Financial Advisers may agree to waive part or all of their initial commission or Adviser Charge in respect of an application. If this is the case then such an application may be treated as an application to apply for the amount stated in section 3 of the Application Form, together with an additional amount equivalent to the commission or Adviser Charge waived or subscribed on an Investor's behalf for extra Ordinary Shares, which waived commission will be applied in subscription for such extra Ordinary Shares at an issue price reflecting the fact that no Initial Fee will be applied to these additional Shares. The Company is authorised to amend the amount stated in section 3 of the

Application Form to include any additional amount. Financial Advisers and intermediaries should keep a record of Application Forms submitted bearing their stamp to substantiate any claim for their commission.

- 14. The arrangements described in paragraphs 10 to 13 above are based on the relevant applicable rules of the FCA as they apply at the date of this document. In the event that there is a change in these Rules that affect the way advisers are permitted to charge Investors and the arrangements described in paragraphs 10 to 13 above, the Directors reserve the right to make amendments to those arrangements.
- 15. Investors should be aware of the following requirements in respect of the ML Regulations:
  - i) Please supply either an Identity Verification Certificate from your financial intermediary or, if you do not have an adviser, one of each of the following:
    - An original certified copy of your passport or driving licence certified by a bank or solicitor stating that it is a "true copy of the original and a true likeness of [name]"; and
    - an original or an original certified copy of a recent bank or building society statement or utility bill showing your name and address being no more than three months old.
  - (ii) Your cheque or bankers' draft must be drawn in sterling on an account at a branch (which must be in the United Kingdom, the Channel Islands or the Isle of Man) of a bank which is either a member of the Cheque and Credit Clearing

Company Limited or the CHAPS Clearing Company Limited, a member of the Scottish Clearing Banks Committee or the Belfast Clearing Committee or which has arranged for its cheques or bankers' drafts to be cleared through facilities provided for members of any of those companies or associations and must bear the appropriate sorting code in the top right hand corner. Cheques should be drawn on the personal account to which you have sole or joint title to such funds. Third party cheques will not be accepted with the exception of building society cheques or banker's drafts where the building society or bank has confirmed the name of the account holder by stamping and endorsing the cheque or draft to such effect. The account name should be the same as that shown on the application. Post-dated cheques will not be accepted. Cheques or banker's drafts will be presented for payment upon receipt. The Company reserves the right to instruct SLC Registrars (the "Registrar") to seek special clearance of cheques and banker's drafts to allow the Company to obtain value for remittances at the earliest opportunity. The right is reserved to reject any Application Form in respect of which the cheque or bankers' draft has not been cleared on first presentation. In the event that the Offer does not reach the Minimum Subscription any monies returned will be sent by

- cheque crossed "A/C Payee only" in favour of the person named in Section 1 of the Application Form ("the Applicant").
- The basis of allocation of Ordinary Shares will be determined by the Directors of the Company in their absolute discretion after consultation with the Promoter. The right is reserved to reject in whole or in part and/or scale down and/or ballot any application or any part thereof including, without limitation, applications in respect of which any verification of identity which the Company or the Registrar consider may be required for the purposes of the ML Regulations has not been satisfactorily supplied. Dealings prior to the issue of certificates for Ordinary Shares will be at the risk of Applicants. A person so dealing must recognise the risk that an application may not have been accepted to the extent anticipated, or at all. The Company may accept applications made otherwise than by completion of an Application Form where the applicant has agreed in some other manner acceptable to the Company to apply in accordance with these terms and conditions.
- 17. The application of the subscription proceeds is subject to the absolute discretion of the Directors.



## Frequently Asked Questions

REPLIES TO THESE FREQUENTLY ASKED QUESTIONS SHOULD BE READ IN CONJUNCTION WITH THE WHOLE PROSPECTUS AND ANY **DECISIONS TO SUBSCRIBE FOR** SHARES SHOULD BE BASED ON **CONSIDERATION OF THE** PROSPECTUS AS A WHOLE.

## **Subscribing for Shares** Who can apply to subscribe?

You must be 18 years old or over.

## How much can I subscribe for in the Company?

There is no upper limit to the amount for which you can subscribe in the Company. However the maximum income tax relief is limited to investments of £200,000 per individual

#### What is the minimum investment?

The minimum investment is £5,000 per application and thereafter in multiples of f1 000

#### Will there be a dividend re-investment scheme?

There will be no dividend re-investment. scheme.

## Will the Company have a regular share buy-back policy?

The Company may operate a buy back policy from time to time to buy back Shares in the market at a price which is, for the five years from first Admission, at a zero discount to their net asset value, and thereafter at a five per cent discount to their net asset value, in each case as reported from time to time, less transaction costs payable to market makers and stockbrokers, up to a maximum annual number equivalent to 14.99% of the total number of issued Ordinary Shares. Operation of this policy will be subject to applicable legislation and the Company having sufficient liquidity. The Directors expect that there will be limited demand for share buybacks from shareholders within the first five years because the only sellers are likely to be deceased Shareholders' estates and those Shareholders whose circumstances have changed (to such extent that they are willing to repay the 30% income tax relief in order to gain access to the net proceeds of the sale).

### **Tax Relief**

Please refer to the Risk Factors on pages 16-20 of the Prospectus which explains that particular tax reliefs are dependent on individual circumstances and that the taxation rates and taxation law may be subject to change. We are not able to give you tax advice and you should consult your tax adviser in relation to this. Subject to this the following answers are a summary of the tax position relating to income tax relief for Qualifying Subscribers.

### What income tax relief will be given on my investment?

The current rate of income tax relief for VCT investors is 30% of the amount invested, so long as they have paid sufficient income tax in the tax year in which the shares are issued to them. Investors can get a maximum of £60,000 income tax relief, being 30% on an investment of £200,000 provided that the Investor has a potential income tax liability of at least that amount for the 2018/-2019 tax year.

## Will I be able to claim VCT tax relief on all my investment?

You should receive VCT tax relief on the total amount subscribed (after deduction of payment of any Adviser Charge by the Registrar (if applicable), for which VCT tax relief is not available) and the Initial Fee of 3%, subject to all the factors relating to tax referred to in this document and subject to the risk factors on pages 16-20 of the Prospectus.



## How long do I need to hold the shares in the Company to retain my tax relief?

Investors need to hold their shares for a minimum of five years to retain their tax relief

## How to Submit an Application To whom should I make the cheque payable?

Cheques should be made payable to "SLC Registrars Ltd re: Puma 13".

#### Where should I send my application?

Your Application Form and cheque should be sent to Puma VCT 13 plc, SLC Registrars, Ashley Park House, 42-50 Hersham Road, Walton-on-Thames, Surrey KT12 1RZ until 20 August 2018, and thereafter to Puma VCT 13 plc, SLC Registrars, Elder House, St Georges Business Park, Weybridge, Surrey, KT13 0TS.

# Anti-money laundering I am applying for Shares on the advice of a Financial Adviser:

If you are subscribing for Shares on the advice of a Financial Adviser, your Financial Adviser should complete section 10 of the Application Form to

confirm your identify for money laundering purposes.

## I am an existing shareholder of a Puma VCT applying directly:

If you are an existing shareholder of the Company, Puma VCT 11 or Puma VCT 12 and previously supplied adequate anti-money laundering identity verification and are applying directly without the involvement of a Financial Adviser or Intermediary, we do not require any identity documentation.

## I am a new shareholder investing directly:

If you are not an existing shareholder of the Company, Puma VCT 11 or Puma VCT 12, and are subscribing directly to Puma Investments for Shares, you must supply an Identification Verification Certificate (or equivalent) from a Financial Adviser or intermediary to confirm your identify for money laundering purposes. If you cannot do this, you must supply the following:

An original certified copy of your passport or driving licence certified by a bank or solicitor stating that it is a "true copy of the original and a true likeness of" followed by your name; and

An original or an original certified copy of your bank or building society statement or utility bill being no more than three months' old showing your name and address.

## Following a subscription for Shares

## What happens after I have been allotted Shares?

You should expect to receive your share certificate and tax certificate within a few weeks of the shares being allotted.

## How do I claim back my income tax relief on my VCT investment?

In order to claim back your tax relief, you can write to your HMRC office and ask them to amend your tax code so you receive your tax relief each month via the PAYE system. Alternatively, you can claim the relief via your tax return for the year in which you apply.

### **Further Questions**

## I still have some questions. Who should I contact?

Please feel free to contact Puma Investments' Investor Helpline on 020 7408 4100 if you have any further questions.

Please note that no investment or tax advice can or will be given. We recommend that prior to making any investment into a VCT Investors consult with their independent Financial Adviser and their tax adviser (if different).

# **Application Form**



APPLICATION FORM



# 44 Application Form Guidance

## Step 1: Complete the form

#### WHERE YOU ARE SUBSCRIBING FOR SHARES DIRECT

- You should read the Prospectus for VCT 13 plc before applying.
- You should send this Application Form to the address shown below.
- You should complete Sections 1 to 5.
- You should leave Sections 6 to 13 blank.
- Where you are not an existing shareholder of the Company,
   Puma VCT 11 or Puma VCT 12 you must supply the following for anti-money laundering purposes:
  - An original certified copy of your passport or driving licence:
  - and —An original or an original certified copy of a bank or building society statement or utility bill (being no more than three months' old).

For details on how to certify a document see Section 5 of the Application Form.

## WHERE YOU ARE SUBSCRIBING FOR SHARES THROUGH A FINANCIAL ADVISER OR INTERMEDIARY

- You should read the Prospectus for VCT 13 plc before applying.
- You or your Financial Adviser or Intermediary should send this Application Form to the address shown below.
- You should complete Sections 1 to 5.
- You should return this Application Form to your Financial
   Adviser or Intermediary who will complete Sections 6 to 13.
- Where you are not an existing shareholder of the Company, Puma VCT 11 or Puma VCT 12 you or your Financial Adviser must supply the following for anti-money laundering purposes:
  - either A Confirmation of Verification of Identity Certificate from your Financial Adviser or Intermediary; (please see Part 2 of this application)
  - or —An original certified copy of your passport or driving licence;
  - and An original or an original certified copy of a bank or building society statement or utility bill (being no more than three months' old).

Note: Any adviser charge will not be eligible for income tax relief

## Step 2: Return the form

#### **PAYMENT OPTIONS:**

- You can pay the amount to be invested as follows:

By cheque: You should send a cheque(s) or duly endorsed bankers' draft(s)

drawn on a UK clearing bank made payable to "SLC Registrars Ltd re: Puma 13".

Cheques must be drawn from a UK clearing bank.

By Bank Transfer: Account Name: SLC Registrars Limited re: Puma VCT 13

HSBC Bank, 34, High Street, Walton on Thames, Surrey KT12 1DD Sort Code: 40-05-30

Account Number: 03687937
IBAN: GB61MIDL40053003687937

Please quote your name or your client's name as a reference. You will receive an acknowledgement of receipt of your application.

UNTIL 20 AUGUST 2018 RETURN YOUR COMPLETED APPLICATION FORM TO: AFTER 20 AUGUST 2018 RETURN YOUR COMPLETED APPLICATION FORM TO:

SLC Registrars
Ashley Park House
SLC Registrars
Elder House

42-50 Hersham Road St Georges Business Park

Walton-on-Thames Weybridge Surrey KT12 1RZ Surrey KT13 0TS

### If you have any questions you should contact:

#### **PUMA INVESTMENTS**

Adviser Enquiries: 020 7408 4070
 Investor Enquiries: 020 7408 4100
 info@pumainvestments.co.uk
 www.pumainvestments.co.uk

Please note that no investment or tax advice can be given by Puma Investments.

 $Puma\ Investment\ S\ is\ a\ trading\ name\ of\ Puma\ Investment\ Management\ Limited\ which\ is\ authorised\ and\ regulated\ by\ the\ Financial\ Conduct\ Authority\ (FRN\ 590919).$ 

Part 1 45

# **Application Form for Puma VCT 13**

Section 1 – Applicant's Per	sonal Details
Title (Mr/Mrs/Miss/Ms/Other)	
First name(s)	Last name
Date of birth (DD/MM/YYYY)	Country of birth
National Insurance Number	Nationality
Permanent address (held on Share Register)	
	Postcode
Mailing address (if different from above) (held by Company)	Postcode
Email	
Telephone (home)	
Telephone (mobile)	
notices have been published to Please tick the box if you would Once your shares have been all provided by SLC Registrars. The www.shareview.co.uk/4/Info/Po You will need your Shareholder I	help to cut costs, we will default to sending you notice by post when the shareholder documents and the following website: www.pumainvestments.com.  prefer to receive all shareholder documents and notices by post instead.  potted, you can update your communication preferences at any time by registering for the ShareView service relevant webpage can be found at;  prefolio/Default/en/Home/Portfolio/Pages/Portfolio.aspx  Reference Number which can be found either on your share certificate or by identifying yourself to SLC 706150) or email (slc@davidvenus.com).
Section 2 – Tax Residency	
	hich the Applicant is resident for the purposes of that country's income tax. reen Card holder, or US resident, you must complete and return an IRS (Internal Revenue Service) W-9 form sidencies in the table below.
Country of Tax Residency	
Tax Identification Numbers If you are a UK tax resident you should leave t If you are a tax resident of another country th number assigned to you by that country's tax	sis space blank. s will be the
Section 3 – Applicant's Sub	scription
	would like to invest in the relevant box below. There is no maximum limit on the size of your subscription. It 00 and must be in multiples of £1,000 thereafter.
Subscription amount for Tax Year <b>2018/19</b>	£
Do you wish the Registrar to m Section 8 below? Tick as appropriate: YES	ake payment to your Financial Adviser of an Adviser Charge, as indicated by your Financial Adviser in



Account Name	
account Number	Sort Code
Bank or Building Society Na	ne
JK Address	
	Postcode

- Statement and understand the purposes for which your personal data will be used to process your application.
- 3. You have read and agree to be bound by the Terms and Conditions of Application set out in the Prospectus.

We will not share your details with any third parties for marketing purposes and you can opt-out at any time.

- $4. \ \ You have either supplied an Identity Verification Certificate from a Financial Adviser or Intermediary found in Part 2 of this$ Application Form or, where you have not supplied a certificate, you have supplied the following:
  - (a) An original certified copy of your passport or driving licence certified by a bank or solicitor stating that it is a "true copy of the original and a true likeness of" followed by your name; and
  - (b) An original or an original certified copy of a bank or building society statement or utility bill being no more than three months' old showing your name and address.

 $Where you have {\tt ticked} \ yes {\tt in} \ Section \ 3 \ above: I \ consent \ to \ SLC \ Registrars \ making \ payment \ to \ the \ Financial \ Adviser \ (named in \ Section \ 6)$ of the Adviser Charge (set out in Section 8) plus VAT (if applicable).

Signature of investor	Date				
Data Protection  We would like to keep you informed of other Puma Investments products and services which we think will be of interest to you. By ticking this box you are agreeing to this.					



## The following sections are to be completed by the applicant's Financial Adviser or Intermediary. Leave blank where no Financial Adviser/Intermediary.

Section 6 – Financial Adviso	er/Intermediary Details			
Company (including the name of any network to which you or your firm is connected)				ncial Adviser/ mediary Stamp <sub>cable)</sub>
FCA Number				
Address				
		Postcode		
Financial Adviser's Details		Administrator's Deta	ils (if different to Finan	cial Adviser)
Name		Name		
Email		Email		
Telephone		Telephone		
Section 7 – Type of Subscri	ption			
Please indicate by ticking the a	ppropriate box below the typ	pe of subscription into Puma VC	CT 13 plc:	
The Applicant was advised to s (Please go to Section 8 if SLC Registrars is If SLC Registrars is not to make payment of	to make payment of an Adviser Charg	je.		
The Applicant subscribed for st (Please go to Section 10.)	nares in Puma VCT 13 plc or	an execution-only basis		
Section 8 – Adviser Charge				
Please only complete this Sec	tion if you have ticked "ve	es" in Section 3.		
You may specify a fixed amoun	t or a percentage. If you requ	uest to make an Adviser Charge e Applicant uses to subscribe fo		ercentage basis, any Adviser
Note: The adviser charge will	not attract income tax rel	lief and is a one-off initial fee.		
Adviser Charge (This is paid by SLC Re	gistrars on your behalf)	£		%
Is VAT payable? (If this box is ticked, we	e will assume the Adviser Charge above in	ncludes VAT and that SLC Registrars should fac	cilitate payment of this)	
Section 9 – Please complet	e the bank details to whi	ch the Adviser Charge shou	ıld be paid	
Account Number				
Account Name		Sort code		
Bank Name				
Section 10 – Financial Advis	ser/Intermediary Declar	ation		
(Information on the Payer) R been undertaken to confirm Puma Investments, if reque  (Where you have completed Se 4. You have agreed with the ap (if applicable).	od the Puma VCT 13 plc Probe bound by the Terms and 0 y of the applicant in accorda Regulations 2017 and confirm that the applicant's name a sted upon giving reasonable ection 8):		as been obtaine plication are cor ntary evidence y	d and identify checks have rect. You agree to provide to you hold for the applicant.
Signed for and on behalf of the Financial Adviser/		Date		



#### **Data Protection Schedule**

The information that the Investor provides on this Application Form or subsequently in other communications or correspondence with the Investment Manager in any form will be held and used in compliance with that data protection legislation which is binding on the Investment Manager. For the purposes of the data protection legislation the Investment Manager will be the data controller.

The Investment Manager may hold and process the Investor's data for

- a. the administration of the Fund or investment products for which the Investor is currently applying or may apply for in future;
- b. for the operation of an investment (including e.g. for registration and distribution purposes);
- c. for the purposes of statistical analysis;
- d. for independent audit purposes for the marketing of goods or services (by the Investment Manager and any of its Associates); and / or
- e. for regulatory and legal reasons such as but not limited to anti money laundering and antiterrorism financing checks and procedures. The Investment Manager may transfer the Investor's data to its Associates for any of the above purposes.

The legal basis for the Investment Manager processing the Investor's personal information in the ways described in this schedule will typically be because the processing is necessary: (i) to fulfil its obligations under this Agreement; (ii) for its legitimate business interests; (iii) for compliance with a legal obligation to which it is subject; or (iv) because the Investor has provided the Investment Manager with their consent.

The Investment Manager may transfer the Investor's personal information to a third party in countries outside the United Kingdom for further processing in accordance with the purposes set out in this data protection schedule.

In particular, the Investor's personal information may be transferred throughout the Investment Manager's Associates and to outsourced service providers located abroad. In these circumstances the Investment Manager will, as required by applicable law, ensure that the Investor's privacy rights are adequately protected by appropriate technical, organisation, contractual or other lawful means.

The Investment Manager will retain the Investor's personal information as long as is reasonably necessary for the purposes listed in this schedule or as required by local applicable law. Usually, the Investment Manager will retain its file and information in relation to the Investor and the matter in relation to which the Investor has engaged the Investment Manager after the termination of the engagement for such period as may be required by law or for 6 years (whichever is longer). All papers and files, including important original documents such as trust deeds, corporate documents and contractual agreements will be stored in the Investment Manager's archive storage facilities. Please contact the Investment Manager directly for further details of applicable retention periods.

Where a Financial Adviser or other authorised professional person acts on the Investor's behalf, the Investment Manager shall be entitled to disclose information concerning the Investor's investment to that Financial Adviser or other professional person unless the Investor instructs the Investment Manager in writing not to do so. Save as noted above, the Investment Manager will not without good and reasonable cause provide to any other third party any information relating to the Investor, unless the Investor has given his/her written consent or unless the Investment Manager is required to do so by law or by a regulatory authority. Such good and reasonable cause would include the disclosure of information where the Investment Manager is acquiring or selling Investments in which case the Investment Manager may provide information (including information concerning the Investor) to the prospective investee company or purchaser.

If the Investor wishes the Investment Manager to remove his/her data from its records the Investment Manager will do so within a reasonable time upon receipt of an instruction in writing, as far as is reasonably practical and within the Investment Manager's control, subject to any legal or taxation or accounting or regulatory constraints which require the Investment Manager to retain data for a period of time. The Investor is entitled to request details of information the Investment Manager holds about him/her and to require the Investment Manager to correct any inaccuracies in such personal data. In addition, the Investor has other rights under applicable data protection legislation that it may exercise against the Investment Manager along with the right to withdraw any consent to the data processing, the right to lodge a complaint with the applicable data protection supervisory authority (being the Information Commissioner's Office or any superseding or replacement body). If the Investor would like more information about how to exercise their other rights, they should contact the Investment Manager directly.

Except as provided for in this schedule the Investment Manager will not permit so far as it is within its control any third party to use data held by it about the Investor for commercial purposes.

Further information regarding data protection at Puma Investments can be found by reading the Privacy Statement available at www.pumainvestments.co.uk/privacy-statement

Part 2 49

# Confirmation of Verification of Identity Certificate

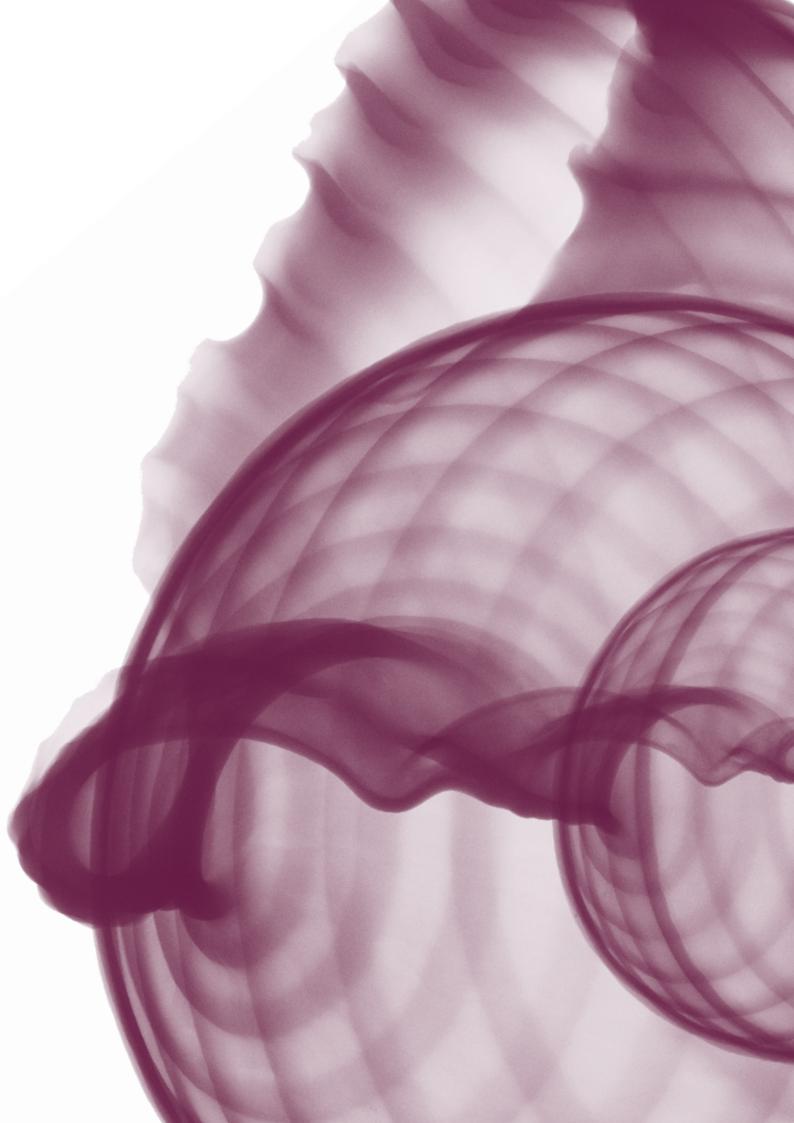
The following sections are to be completed by the applicant's Financial Adviser or Intermediary. This certificate should only be completed if the application has been made through a Financial Adviser or Intermediary.

Section 11 – Details of Indi	vidual			
Title (Mr/Mrs/Miss/Ms/Other)				
First name(s)	Last name			
Date of birth (DD/MM/YYYY)				
Current Address (and previous address if individual has changed address in the last three months)				
Section 12 - Details of Int	oducing Firm (or Sole Trader)			
Full Name of Regulated Firm (or Sole Trader)				
FCA Reference Number				
Section 13 – Confirmation				
<ul> <li>I/We confirm that:</li> <li>(a) the information in section 11 above was obtained by me/us in relation to the customer;</li> <li>(b) the evidence I/we have obtained to verify the identity of the customer:</li> <li>meets the standard evidence set out within the Guidance for the UK Financial Sector issued by JMLSG; or</li> <li>exceeds the standard evidence (written details of the further verification evidence taken are attached to this confirmation);</li> <li>(c) upon request copies of the documentation used for identity verification will be made available to Puma Investments.</li> </ul>				
Signed	Full Name			
Job Title (regulated Individual)	Date			

## EXPLANATORY NOTES FOR THE ANTI-MONEY LAUNDERING INTRODUCTION CERTIFICATE

- A separate confirmation must be completed for each customer (e.g. joint holders, trustee cases and joint life cases). Where a third party is involved, the identity of that person must also be verified, and a confirmation provided.
- This form cannot be used to verify the identity of any customer that falls into one of the following categories:
  - those who are exempt from verification as being an existing client of the introducing firm prior to the introduction of the requirement for such verification;
  - · those who have been subject to Simplified Due Diligence under the Money Laundering Regulations; or
  - those whose identity has been verified using the source of funds as evidence.
- This confirmation must carry an original signature or an electronic equivalent.





For further information and copies of the Prospectus please contact:



## PUMA INVESTMENTS

Bond Street House 14 Clifford Street, London W1S 4JU

Adviser Enquiries: 020 7408 4070
Shareholder Enquiries: 020 7408 4100

info@pumainvestments.co.uk

Puma Investments is a trading name of Puma Investment Management Limited which is authorised and regulated by the Financial Conduct Authority. FCA Number 590919. The information in this document was captured on 1 August 2017 unless otherwise stated and therefore may not be current.